

**County of Orange, OC Public Works
Environmental Systems Research Institute, Inc.**

**AMENDMENT No. 5 FOR
ESRI ENTERPRISE AGREEMENT (EA)**

This AMENDMENT is made and entered into as of the date fully executed by and between the County of Orange, a political subdivision of the State of California ("County") and Environmental Systems Research Institute, Inc., ("Esri") with a place of business at 380 New York Street, Redlands, CA 92373 ("Contractor"), with County and Contractor sometimes individually referred to as "Party" or collectively referred to as "Parties".

RECITALS

WHEREAS, County and Contractor entered into Contract MA-080-22010603 for Enterprise Agreement No. 00303212.7 with an effective date January 1, 2022, and a Not-to-Exceed Value of \$4,350,000. Along with its Amendments No. 1 through 4 (collectively "EA" or "Contract") will end September 30, 2025 ("Initial EA Term").

WHEREAS, the Parties have mutually agreed to renew the Contract for an additional three (3) year term ("2026—2029 Renewal Term"). The Parties desire to replace the tables in Appendix A and Appendix B with a Proposal Letter that is defined below. The 2026—2029 Renewal Term commencing October 1, 2026, and is scheduled to end September 30, 2029, will have a Not-to-Exceed Amount of \$4,865,000.

WHEREAS, the Parties desire to amend the Contract to extend the term and update applicable terms and conditions.

NOW THEREFORE, the Parties agree to the following:

1. Except for modifications by this Amendment, all terms previously defined in the Contract shall have the same meaning in this Amendment.
2. Esri Proposal Letter dated 6/11/2026 is hereby incorporated into the Contract as attached hereto.
3. Article 2 of the Contract is amended by deleting it in its entirety and replacing it with the following:
 2. Term of Contract: The Initial Term of the Contract commenced January 1, 2022 and expired September 30, 2025. The optional fifth year extended the Contract term through September 30, 2026. The 2026—2029 Renewal Term shall commence October 1, 2026, and continue through September 30, 2029, unless otherwise terminated in accordance with Article 7 — Term, Termination, or Expiration in Enterprise Agreement Number: 00303212.0.
4. Article 3 of the Contract is amended by deleting it in its entirety and replacing it with the following:
 3. Renewal: This Contract may be renewed by mutual written agreement by both Parties in accordance with a Proposal Letter. Renewal periods may be subject to approval by the County of Orange Board of Supervisors.
5. Update Article 1—Definitions in Attachment 1 — Esri Enterprise Agreement Number: 00303212.0 to add or update the following terms:

"Affiliate" means an affiliate of Customer, unless excluded in the Proposal Letter, that meets the following criteria: the affiliate (i) is a U.S. domestic subsidiary of Customer located in the United States; (ii) is more than fifty percent (50%) owned by Customer; (iii) is not a company in the business of offering geographic information system (GIS) software services to third

**County of Orange, OC Public Works
Environmental Systems Research Institute, Inc.**

Parties; and (iv) is not ineligible to receive or have access to Esri products or services by operation of law, including U.S. export control laws, decrees, orders, rules, regulations, policies, riders, conditions, or provisos.

"Authorized Entity" means an Eligible Agency when customer is a government entity.

"EA Fee" means the fee set forth in the EA Fee Schedule contained in the Proposal Letter.

"EA Products" means the Products identified in the Proposal Letter, excluding Unit-Priced Items.

"Effective Date" means the date specified in the Proposal Letter as the Effective Date and if no Effective Date is specified, the last date of signature on the Enterprise Agreement.

"Eligible Agency" means the political subdivisions identified in the Proposal Letter.

"Proposal Letter" means an offer document that includes, at a minimum, EA Products with an EA Fee as well as other Contractor Products, Services, and other information.

"Unit-Priced Items" means optional Products or Services that are listed in the Proposal Letter as separately orderable for an additional fee. Pricing for Unit-Priced Items is valid for one (1) year from the Effective Date, unless a different duration is identified in the Proposal Letter.

6. Amend Attachment 1 — Esri Enterprise Agreement Number: 00303212.0 by replacing or adding the following Sections:

a. 2.1 Grant of License and 3.1 Additional Permitted Uses is deleted and replaced with the following updated versions:

2.1 Grant of License. Subject to the terms and conditions of this EA, Contractor grants to County a personal, nonexclusive, nontransferable license solely to use, copy, and Deploy quantities of the EA Products listed in the Proposal Letter for the term of the EA (i) for the applicable EA Fee and (ii) in accordance with the Master Agreement. Unit-Priced Items and Rolled-In Software, if listed in the Proposal Letter, will be licensed in accordance with the Master Agreement. Beta licenses are not available under this EA as EA Products.

3.1 Additional Permitted Uses. For the term of the EA, Customer may copy and Deploy the EA Products to Customer's organization and Authorized Entities up to the quantities of licenses identified in the Proposal Letter. No other entity has a right to copy (except as permitted in the Master Agreement) or Deploy the EA Products. Customer may only transfer, redistribute, and Deploy the EA Products within the continental United States; Hawaii; Alaska; and U.S. territories, excluding Puerto Rico and the U.S. Virgin Islands.

b. 2.3 Authorized Entity Access is added and incorporated into this Contract:

2.3 Authorized Entity Access. Customer may permit Authorized Entities to use EA Products, provided Customer ensures that Authorized Entities use the EA Products in accordance with the terms and conditions of this EA and Customer is liable and solely responsible for the use or misuse of EA Products by Authorized Entities. Within thirty (30) calendar days of a request from Esri, Customer will provide Esri a list of Authorized Entities and their business addresses.

**County of Orange, OC Public Works
Environmental Systems Research Institute, Inc.**

7. An EA term requires the addition of a Proposal Letter and the removal of certain Contract appendices. A Proposal Letter will replace, supersede, and apply during the remaining term of the Contract. The following appendices are deleted and replaced in full by the Proposal Letter.

- Appendix A Product and Deployment Schedule,
- Appendix B EA Fee Schedule,
- Appendix C EA Points of Contact.

All references in Contract to "Table A-1," "Table A-2," "Appendix A," "Appendix B," and "Appendix C," shall be read to mean "Proposal Letter."

8. Delete Section 4.1 Maintenance, item a., subitem (6) from Attachment 1 — Esri Enterprise Agreement Number: 00303212.0 and replace it with the following:

a. Tier 1 Support Provided by County

(6) County may assign named Tier 1 Help Desk individuals up to the quantity listed in the Proposal Letter. Tier 1 Help Desk individuals are the only individuals authorized to contact Tier 2 Support. County may change the Tier 1 Help Desk individuals through the My Esri portal.

9. Add to Section 4.1.b. subitem (7) Tier 2 Support Provided by Esri to Attachment 1 — Esri Enterprise Agreement Number: 00303212.0 to the following:

b. Tier 2 Support Provided by Esri

(7) For Tier 2 Support, contact Esri through My Esri at <https://my.esri.com>, via the web at <https://support.esri.com>, or by phone at 909-793-3774 (within the United States only).

10. Delete from Attachment 1 — Esri Enterprise Agreement Number: 00303212.0 the entire Section 5.1 Purchase Orders, Delivery, and Deployment and replace such with the following:

5.1 Purchase Orders, Invoicing, Delivery, and Deployment.

- a. Esri does not require Customer to issue a purchase order. Customer may submit a purchase order in accordance with its own internal process, provided that if Customer issues a purchase order, Customer will submit its initial purchase order on the Effective Date. Customer will submit subsequent purchase orders to Esri at least thirty (30) calendar days before (i) the payment dates identified in the Proposal Letter; or (ii) if no payment dates are identified, the annual anniversary date for each year of the EA. Any purchase orders that Customer issues will reference, incorporate, and be subject to the terms and conditions of the EA. Additional or conflicting terms in any purchase orders, invoices, or other documents exchanged during the ordering process, other than the terms of this EA, Product or Services descriptions, quantities, pricing, and delivery instructions, are void and of no effect.

- b. All orders pertaining to this EA will be processed through Customer's centralized point of contact on the Proposal Letter. Customer can send order processing questions to Customer Service at
Esri 380 New York Street Redlands, CA
- c. 92373-8100; send emails to service@esri.com; or call Esri at 888-377-4575. The following information will be included in each Ordering Document:
 - 1. County's name; Esri customer number, if known; and bill-to and ship-to addresses
 - 2. Order number
 - 3. Applicable annual payment due
 - 4. The following printed statement *"Governed by and subject to the signed Enterprise Agreement number 00303212.7."*
- d. Upon the Effective Date, Esri will invoice Customer and provide Authorization Codes to activate the nondestructive copy protection program that enables Customer to download, operate, or allow access to the EA Products. Delivery of updates/new versions of EA Products will be made in the same manner. Customer will establish a single point of contact who will be responsible for Deployment. Esri may invoice the EA Fee up to thirty (30) calendar days before (i) the payment dates identified in the Proposal Letter; or (ii) if no payment dates are identified, the annual anniversary date for each year of the EA.
- e. Undisputed invoices will be due and payable within thirty (30) calendar days from the date of invoice. Esri reserves the right to suspend Customer's access to and use of EA Products if Customer fails to pay any undisputed amount owed on or before its due date. Esri may charge Customer interest at the lesser of one percent (1.0%) per month or the maximum monthly rate permitted by applicable law on any overdue fees plus all expenses of collection for any overdue balance that remains unpaid ten (10) days after Esri has notified Customer of the past-due balance.
- f. Esri's federal ID number is 95-2775-732.
- g. If requested, Esri will ship backup media to the ship-to address identified on the Ordering Document, FOB destination, with shipping charges prepaid by Customer. Customer acknowledges that should sales or use taxes become due as a result of any shipments of tangible media, Esri has a right to invoice and Customer will pay any such applicable sales or use tax associated with the receipt of tangible media.

- 11. Delete Attachment 1 — Esri Enterprise Agreement Number: 00303212.0 Section 7.1 Term and replace with following:

- 7.1 Term. This EA and all licenses hereunder will commence on the Effective Date and continue for the duration identified in the Proposal Letter. Except as otherwise authorized in this Section, this EA is for the committed duration identified in the Proposal Letter. If the Proposal Letter includes optional years, County may exercise each optional year by providing written notice to Contractor's Customer Service sixty (60) calendar days prior to the end of the then-current year. If more than one optional year is identified in the Proposal Letter, then each optional year must be exercised consecutively, or the EA will expire at the end of the then-current year.

An optional year may be a duration other than twelve (12) months and will be identified in the Proposal Letter. If the Proposal Letter includes Training Pass days, unused Training Pass days do not rollover to subsequent years and expire at the end of each annual term.

12. Add Attachment 1 — Esri Enterprise Agreement Number: 00303212.0 Section 7.5 Term Enterprise Agreement:

7.5 Term Enterprise Agreement. If the EA Products are all term licenses and subscription licenses, Customer and Authorized Entities are only authorized to use EA Products during the term identified in the Proposal Letter and all EA Products, all Maintenance, and Esri User Conference registrations terminate upon termination of the EA.

13. Add Attachment 1 — Esri Enterprise Agreement Number: 00303212.0 Section 7.6 Termination of a Particular Authorized Entity:

7.6 Termination of a Particular Authorized Entity. If Authorized Entities are included in the Proposal Letter, Esri may elect to terminate the license rights of a particular Authorized Entity for material breach without terminating this EA with Customer or other Authorized Entities. The breaching Authorized Entity will be given a period of ten (10) business days from date of written notice to cure any material breach. Upon termination of Authorized Entity, all Deployed EA Products provided to Authorized Entity will also terminate. Customer shall reasonably cooperate with Esri in termination of an Authorized Entity in material breach of this EA, including enforcement of the EA with respect to such Authorized Entity. There will be no reduction in the EA Fee if an Authorized Entity's rights are terminated. The terminated Authorized Entity will have no further access to any benefits, entitlements, rights, or other items included in or otherwise related to this EA.

14. All other terms and conditions in this Contract shall remain unchanged and with full force and effect.

***County of Orange, OC Public Works
 Environmental Systems Research Institute, Inc.***

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment on the date following their respective signatures.

**ENVIRONMENTAL SYSTEMS RESEARCH
 INSTITUTE, INC.***

Date: 7/8/2026 | 9:24 PM PDT

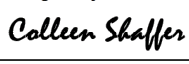
Signed by:

 By: _____
 Signature

Annette Kazandjian Managing Business Attorney
 Print Name & Title

(If a corporation, the document must be signed by two corporate officers. The 1st must be either Chairman of the Board, President or any Vice President.)

Date: 7/8/2026 | 5:20 PM PDT

Signed by:

 By: _____
 Signature

Colleen Shaffer Manager, Commercial and Government C
 Print Name & Title

(If a corporation, the 2nd signature must be either the Secretary, an Assistant Secretary, the Chief Financial Officer, or any Assistant Treasurer)

COUNTY OF ORANGE,
 a political subdivision of the State of California, a political subdivision of the State of California.

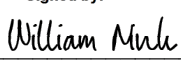
Date: _____

By: _____

Print
 Name: _____

Title: _____

APPROVED AS TO FORM
 Office of the County Counsel
 Orange County, California

Signed by:

 By: _____
 Deputy

Print Name: William Ninh

Date: 7/9/2026 | 8:34 AM PDT



6/11/2026

James Reed
Orange County
602 N. Ross Street
Santa Ana, CA 92701

Dear James:

As a follow-up to our meeting regarding an Enterprise Agreement for Orange County, I am providing proposed pricing and product rights below.

The Esri Enterprise Agreement (EA) will remain in effect for three (3) years and grant Orange County access to the Esri products listed below.

Maintenance on all listed software, including maintenance on listed software deployed prior to the Agreement, is included for the term of the EA. This Agreement also includes Licenses that are Annual and will expire at the end of the Agreement.

The Agreement will be effective on October 1, 2026, and requires a firm three-year commitment.

Although your organization has already deployed a considerable amount of Esri technology, our experience with similar customers indicates there is significant potential to apply GIS in many additional areas within your organization. For these reasons, we believe your organization will greatly benefit from an Enterprise Agreement. An EA offers numerous benefits including:

- A lower cost per unit for licensed software
- Substantially reduced administrative and procurement expenses
- Maintenance on all Esri software identified in this proposal and deployed within the organization
- Complete flexibility to deploy software products when and where needed

Proposed payment terms for the EA, developed to reflect your organization's anticipated deployment schedule, are as follows:

	Year 1	Year 2	Year 3	Total
Annual EA Fee	\$1,365,000	\$1,600,000	\$1,600,000	\$4,565,000

Esri products and services to which Orange County will have deployment rights during the term of this agreement include:

EA Products— Esri Flex (formerly Uncapped) *

Product - Perpetual	Total
ArcGIS Enterprise: ArcGIS Enterprise (Advanced and Standard)	Esri Flex
ArcGIS Enterprise Extensions: ArcGIS 3D Analyst, ArcGIS Data Reviewer, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Schematics, and ArcGIS Spatial Analyst	Esri Flex
ArcGIS GIS Server: Advanced, Standard, Basic	Esri Flex
ArcGIS Enterprise Additional Capability Servers: ArcGIS Image Server, ArcGIS GeoEvent Server, ArcGIS Velocity Server (provided upon commercial release as migration from GeoEvent Server)	Esri Flex
ArcGIS Monitor	Esri Flex
ArcGIS Runtime Advanced	Esri Flex
ArcGIS Runtime Analysis Extension	Esri Flex

Product - Subscription	Total
ArcGIS Online Viewer User Type Annual Subscription	Esri Flex
ArcGIS Online Contributor (formerly Editor) Worker User Type Annual Subscription	Esri Flex
ArcGIS Online Mobile Worker User Type Annual Subscription	Esri Flex
ArcGIS Online Creator User Type Annual Subscription	Esri Flex
ArcGIS Online Professional (formerly Standard) User Type Annual Subscription	Esri Flex
ArcGIS Online Professional Plus (formerly Advanced) User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Viewer User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Contributor (formerly Editor) Worker User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Mobile Worker User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Creator User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Professional (formerly Standard) User Type Annual Subscription	Esri Flex

ArcGIS Enterprise Professional Plus (formerly Advanced) User Type Annual Subscription	Esri Flex
---	-----------

*Esri Flex (formerly Uncapped) provides the right to deploy quantities as needed throughout the term of the Agreement.

The Enterprise Agreement also includes:

EA Products—Capped Quantities

ArcGIS Desktop Perpetual Products	SU/CU	Rolled-In Qty. (if applicable)	Qty. to Be Deployed	Total
ArcGIS Desktop: Advanced	CU	25	0	25

Perpetual Products	Rolled-In Qty. (if applicable)	Qty. to Be Deployed	Total
ArcGIS Workflow Manager Server Standard Up to Four Cores Perpetual License	0	1	1
ArcGIS Workflow Manager Server Advanced Up to Four Cores Perpetual License	0	1	1

Annual Subscription Products	Term 1	Term 2	Term 3
ArcGIS Drone2Map Standard for ArcGIS Online Annual Subscription	1	1	1
ArcGIS Drone2Map Advanced for ArcGIS Online Annual Subscription	1	1	1
ArcGIS Image Analyst for ArcGIS Online Creator or Professional User Type Annual Subscription	1	1	1
ArcGIS Aviation Airports for ArcGIS Online Professional or Professional Plus User Type Annual Subscription	5	5	5
ArcGIS Business Analyst Web App Advanced Online Annual Subscription	2	2	2
ArcGIS Workflow Manager for ArcGIS Enterprise Creator or Professional User Type Annual Subscription	12	12	12
ArcGIS Data Interoperability for ArcGIS Enterprise Creator, Professional, or Professional Plus, User Type Annual Subscription	1	1	1
ArcGIS Developer Bundle Annual Subscription	2	2	2
ArcGIS Velocity Advanced US Region Annual Subscription	1	1	1
ArcGIS Indoors Maps for ArcGIS Online Annual Subscription	2	2	2

Renewal EA Proposal Offer Letter

User Type Products	Term 1	Term 2	Term 3
ArcGIS Enterprise	<i>(number of Users per Term)</i>		
ArcGIS Network Analyst for ArcGIS Enterprise Creator or Professional User Type Annual Subscription	2	2	2
ArcGIS Spatial Analyst for ArcGIS Enterprise Creator or Professional User Type Annual Subscription	2	2	2
ArcGIS Image Analyst for ArcGIS Enterprise Creator or Professional User Type Annual Subscription	1	1	1
ArcGIS Advanced Editing User Type Extension for ArcGIS Enterprise Annual Subscription	12	12	12
ArcGIS Online <i>(14 Organizational Subscriptions)</i>	<i>(number of Users per Term)</i>		
State and Local Public Safety Named User Program Online Annual Mobile Worker User Type in a Continually Staffed Environment Annual Subscription	40	40	40
**ArcGIS Online Mobile Worker User Type in Surge Environment Annual Subscription for Registrar of Voters	250	250	250
**ArcGIS Online Creator User Type in Surge Environment Annual Subscription for Registrar of Voters	15	15	15
ArcGIS Online Credits; Block of 1,000	36	42	48
ArcGIS Online Service Credits (based on user types listed under Esri Flex)	380,000	380,000	380,000

**Estimated usage for 3 months per year

The EA also includes the following additional components:

Additional Benefits	Quantity
Esri International User Conference Registrations	67
Back-Up Media	2
Authorized Tier-Two Standard Support Callers	25

Esri Premium Support Services (PSS): One annual PSS subscription with a total of two authorized callers and Unlimited premium support cases. PSS gives your organization the convenience of prioritized case management and personalized technical support for Esri customers. Premium Support Services complement and extend existing standard technical support options by providing focused industry-centric support. The PSS program has been designed to meet the needs of Esri customers who are developing, implementing, or supporting complex, mission-critical GIS applications. With the

Premium Support Services program, your organization will benefit from the highest level of technical support that Esri offers.

- PSS key components include:
 - o An assigned Technical Account Manager who acts as your organization's liaison within Esri Support Services and across Esri departments
 - o 24/7/365 case response and work clock
 - o Prioritized case management
 - o One-hour response time for all reported PSS issues
 - o Daily status updates for all PSS cases
 - o Premium access to the My Esri Portal
 - o Quarterly review of PSS cases and service
 - o Other benefits exclusive to PSS customers
- You can find more information about PSS at <https://support.esri.com/en-us/support-services/premium>
- **Esri Training Pass:** An important component of a successful GIS implementation is continued training and staff development. This proposal includes Training Pass days, which can be redeemed for instructor-led training at either an Esri facility or client-site, conditions allowing, or instructor-led online training. An Esri training consultant will work with Orange County to develop an organization-wide training plan that will provide recommendations based on your organization's GIS training needs. This will promote the most efficient use of the technology and the highest return on investment.
 - This Training Pass will provide Orange County with access to Esri training according to the following schedule:
 - **Year 1:** 6 Training Pass days
 - **Year 2:** 4 Training Pass days
 - **Year 3:** 2 Training Pass days
 - Information about redeeming Training Pass days is available at <https://www.esri.com/training/training-for-organizations>.
 - Esri offers an extensive curriculum of instructor-led training courses. A complete list of courses is available in the course catalog at www.esri.com/training.

Renewal EA Proposal Offer Letter

Optional Items Pricing

ArcGIS Online- Premium Feature Data Store

- County of Orange may purchase the ArcGIS Online Premium Feature Data Store at any time during this Agreement. The pricing below is valid for 2026 and Esri reserves the right to adjust pricing for subsequent years by up to ten percent (10%) annually.

Item	2026 Monthly Fee per ArcGIS Online Instance	2026 Annual Fee per ArcGIS Online Instance
Premium Feature Data Store M-2	\$2,700	\$29,160
Premium Feature Data Store M-3	\$4,800	\$51,840
Premium Feature Data Store M-4	\$9,200	\$99,360



Optional Professional Services - Time and Material Rate Schedule

Any Professional Services procured under this Agreement shall be governed by the terms and conditions set forth in Master Agreement No. 00303599.0 (hereinafter referred to as the “Master Agreement”). The terms of the Master Agreement shall continue to apply to and govern any ongoing or future Task Orders, regardless of whether Enterprise Agreement No. 00303212.7 expires, terminates, or is otherwise no longer in effect.

Hourly time and materials labor rates have been provided for each labor category for the calendar years 2026 and 2027. The hourly labor rates for services that are performed after 2027 may be escalated in an amount not to exceed five percent (5%) each year. Other allowed ODCs stated in the proposal or quote will be invoiced.

Labor Category	CY 2026	CY 2027	CY 2028	CY 2029
Senior Consultant/Project Manager (M2)	\$511	\$536	\$562	\$590
Consultant/Project Manager (M1)	\$407	\$427	\$448	\$470
Principal Technology Consultant/Engineer (S3)	\$531	\$557	\$584	\$613
Senior Technology Consultant/Engineer (S2)	\$433	\$454	\$476	\$499
Technology Consultant/Engineer (S1)	\$335	\$351	\$368	\$386
Technology Support Specialist (DB)	\$283	\$297	\$311	\$326

Labor Category	CY 2026	CY 2027	CY 2028	CY 2029
Executive Advisor*	\$676	\$709	\$744	\$781

*The Executive Advisor category is used for strategic consulting and is only used for special engagements at the client's request

October 1, 2026 – September 30, 2027	October 1, 2027 – September 30, 2028	October 1, 2028 – September 30, 2029
Professional Services Not to Exceed: \$300,000 and must be approved by County’s Project Manager or designee		

Technology Consultant/Engineer (S1)

Staff members in this labor category provide day-to-day technology consulting, troubleshooting, and engineering services on many aspects of project implementation. These projects include COTS software configuration, custom software development, database consulting, training development and delivery, technical documentation, and other technology consulting and engineering services. Individuals in this category have specialized skills and experience with a variety of technologies that can be applied to a broad spectrum of assignments.

Senior Technology Consultant/Engineer (S2)

Staff members in this labor category provide strategic technology consulting and engineering services across project implementation. These staff may provide technical leadership services, architecture and design services, as well as training development and delivery for small to moderately complex solutions. Individuals in this category have higher-level specialized skills and experience with a variety of technologies that can be applied to a broad spectrum of assignments.

Principal Technology Consultant/Engineer (S3)

Staff members in this labor category work as technical leads and/or senior technical advisers, providing technology vision, solution architecture, and strategic technology consulting for projects of all sizes and scopes. These staff may provide strategic technology design & planning, oversight of technical implementation activities, solution architecture and database design, system integration, and other technology training, consulting, and engineering services. Individuals in this category have advanced, diverse, and specialized skills and experience with a variety of technologies that can be applied to a broad spectrum of complex assignments. Staff members in this labor category work with senior client staff in coordination with Esri senior management to resolve issues and support a successful project completion.

Consultant/Project Manager (M1)

Staff members in this labor category provide day-to-day consulting for and management of many aspects of GIS and related technology projects. The scope of these projects may include database development and administration, training, technical support, business process design and development, definition of work plans, project management of technical and contractual deliverables, and ad hoc consulting. For complex projects, these individuals may team with senior staff to develop comprehensive work plans that address risk, schedule, and budget management and provide the framework for project implementation.

Senior Consultant/Project Manager (M2)

Staff members in this labor category provide strategic consulting and management services for complex GIS and related technology projects. These staff members have market/application domain expertise with extensive experience in various technologies required to support the successful completion of a project. Consulting activities may include strategic planning, implementation of change management methodologies and system integration, and training, as well as project management oversight of project deliverables and subcontractors. These individuals may also design comprehensive work plans that address risk, schedule, and budget management and provide the framework for project implementation.

Technology Support Specialist (DB)

Staff members in this labor category work in professional entry-level roles to support definable activities of larger technology projects. Working with technical and management leads and mentors, these staff provide support to technology projects as assigned.

Executive Advisor

Staff members in this labor category work as program directors or project advisers, providing project vision, strategic consulting, and program management activities for GIS and related technology projects. Consulting activities may include strategic planning, oversight of requirements definitions, application and database design, system integration, curriculum development and help desk system architecture. Management activities may include providing oversight on defining program requirements and objectives, establishing budgets and schedules, as well as allocating staff and other resourcing activities.

Renewal EA Proposal Offer Letter

This proposal is valid for 30 days. In order to complete the agreement within this timeframe, I ask that you contact me within the next seven days to work through any questions or concerns you may have.

Esri and Orange County have a long and rich history working together. I appreciate the opportunity to present you with this proposal, as I believe it will greatly benefit your organization. Thank you very much for your consideration.

Best regards,

Natalie Carter
Sr. Account Manager

CUSTOMER CONTACT INFORMATION

1. Customer centralized point of contact for order release and administrative issues:

Contact Name: James Reed
Email: James.reed@pw.oc.gov
Phone: 714-967-0816

2. All invoices to Customer will be mailed to the address listed below:

Office: _____
Contact Name: James Reed
Address: 601 N. Ross Street
Santa Ana, CA 92701
Email: James.reed@pw.oc.gov

3. Ship To address (if the same as above leave blank):

Office: _____
Contact Name: James Reed
Address: 601 N. Ross Street
Santa Ana, CA 92701