



AGENDA STAFF REPORT

Control: 26001178

MEETING DATE: 05/05/2026

LEGAL ENTITY TAKING ACTION: Board of Supervisors

BOARD OF SUPERVISORS DISTRICT(S): All Districts

SUBMITTING AGENCY/DEPARTMENT: Sheriff-Coroner

DEPARTMENT CONTACT PERSON(S): Brian Wayt, 714-647-1803
Dave Fontneau, 714-704-7919

SUBJECT: Retroactively Approve Amendment Number Three to the Federal Technology Solutions

CEO CONCUR	COUNTY COUNSEL REVIEW	CLERK OF THE BOARD
Concur	Approve agreement to form	DISCUSSION
		3 Votes Board Majority

Budgeted: Yes	Current Year Cost: \$300,822	Annual Cost: FY 2026-27 \$599,178
Staffing Impact: No		Sole Source: No
Current Fiscal Year Revenue: N/A	Funding Source: GF: 100%	County Audit in Last 3 years: No

Levine Act Review

Completed? Yes

Prior Board Action: 2/25/2025 #10, 2/27/2024 #17, 5/11/2021 #9

RECOMMENDED ACTION(S):

Retroactively authorize the County Procurement Officer or Deputized designee to execute Amendment Number Three to Subordinate Contract with Federal Technology Solutions, Inc. for Structured Cabling and Installation Services, add various Terms and Conditions and to renew for the term of March 1, 2026, through February 28, 2027, and increase the contract amount by \$900,000, for a cumulative contract total of \$4,800,000, renewable for one additional one-year term.

SUMMARY:

Retroactive approval of Amendment Number Three to renew the subordinate contract with Federal Technology Solutions, Inc. will allow the Sheriff-Coroner Department to continue to ensure secured, efficient network infrastructure for voice, data and video communication requirements for structured cabling installation and services.

BACKGROUND INFORMATION:

The Sheriff-Coroner Department's (Sheriff) technology operations are dependent upon a highly secure and efficient network infrastructure. Sheriff's network infrastructure consists of critical components including a cabling system, which provides the backbone for voice, data and video communications. Federal Technology Solutions, Inc. (FTSI) provides the County with as-needed structured cabling services for current and future projects to ensure reliability, consistency and continuity in Countywide operations.

On January 12, 2021, the Board of Supervisors (Board) approved the Orange County Information Technology (OCIT) Contracts for Structured Cabling Services for the entire County, which included contracting with FTSI.

Structured cabling is critical to an information technology network as it is the foundation on which all business activities depend. A properly designed, installed and administered cabling system may reduce costs through each phase of the information technology network’s life cycle, including installation, moves, adds and changes, maintenance, and administration. Cabling is typically the longest life cycle component of the entire network, outlived only by the building shell. A standards compliant cabling system can assist with future application support to satisfy the need to accommodate today’s changing voice, data and video requirements. Recent requirements to provide cameras, additional computers and other wired devices have increased Sheriff’s needs to acquire additional installation and cabling support. Sheriff will utilize such cabling to communicate and share data via computers, internet protocol cameras and other internet protocol connected devices such as wireless access points.

The Board approved the original subordinate contract on May 11, 2021, for the contract term of May 11, 2021, through February 29, 2024, in the amount not to exceed \$2,100,000. This subordinate contract allows Sheriff to leverage the County's contract issued by CEO IT as MA-017-21010863-B with FTSI and ensure competitive pricing would be more advantageous than Sheriff bidding out these same services as an individual County department.

The table below details the Sheriff contract history with FTSI:

Board of Supervisors (Board) Approved	Amendment Number or Contract	<u>Contract Term</u>	<u>Contract Amount</u>	<u>Comments</u>
5/11/21	Contract	5/21/21 - 2/28/24	\$2.1 million	New subordinate contract approved by the Board.
2/27/24	One	2/29/24 - 2/28/25	\$900,000	Amendment Number One approved by the Board.
2/25/25	Two	3/1/25 – 2/28/26	\$900,000	Amendment Number Two approved by the Board.

Sheriff now seeks retroactive Board approval to renew contract with FTSI from March 1, 2026, through February 28, 2027, in a not to exceed amount of \$900,000 for a cumulative contract total of \$4.8 million, and renew for one additional one-year term, as noted in the Recommended Action. This subordinate amendment renewal is submitted for retroactive Board approval, as the subordinate contract is dependent upon Amendment Number Three to the Cooperative Agreement MA-017-21010863 contract approval, which took place January 13, 2026. Additionally, Sheriff staff routed the subordinate amendment to renew to the Professional Standards Division for HRS Analysis review in order to comply with AB339. Furthermore, Sheriff staff worked with the County Procurement Office to alert them of the retroactive subordinate contract effective date. Moreover, Sheriff staff completed the required Ethics training.

Contractor’s performance has been confirmed as satisfactory. Sheriff staff conducted a review of Contractor’s ownership/name, litigation status or conflicts. The Orange County Preference Policy is not applicable to this subordinate contract renewal amendment. See Attachment B for the Contract Summary Form. An analysis was completed to verify the contract provides County with persons specially trained, experienced, expert and competent to perform the special services in accordance with the law.

FINANCIAL IMPACT:

Appropriations for this contract are included in the Sheriff-Coroner Department's FY 2025-26 Budget for Budget Control 060 and will be included in the budgeting process in future years. The contract is contingent upon funding

availability. In the event funding is reduced or terminated, the County may renegotiate the level of services and/or terminate the contract, as necessary.

STAFFING IMPACT:

N/A

REVIEWING AGENCIES/DEPARTMENTS:

N/A

ATTACHMENTS:

Attachment A - Amendment Number Three to Subordinate Contract MA-060-21011353

Attachment B - Contract Summary Form