



AGENDA STAFF REPORT

Control: 26001564

MEETING DATE: 09/15/2026
LEGAL ENTITY TAKING ACTION: Board of Supervisors
BOARD OF SUPERVISORS DISTRICT(S): All Districts
SUBMITTING AGENCY/DEPARTMENT: OC Public Works
DEPARTMENT CONTACT PERSON(S): Zac Henson, 714-834-7452
James Reed, 714-448-0074

SUBJECT: Approve Amendment to Geographic Information System Enterprise License Agreement

CEO CONCUR

Concur

COUNTY COUNSEL REVIEW

Approve agreement to form

CLERK OF THE BOARD

DISCUSSION

3 Votes Board Majority

Budgeted: Yes

Current Year Cost: \$1,439,726

Annual Cost:

FY 2027-28 \$1,700,182

FY 2028-29 \$1,699,909

FY 2029-30 \$25,183

Staffing Impact: No

Current Fiscal Year

Revenue: N/A

Levine Act Review

Completed? Yes

Funding Source: See Financial Impact
Section

Sole Source: Yes

**County Audit in Last 3
years:** No

Prior Board Action: 9/9/2025 # 21, 5/21/2024 #35, 12/14/2021 #30

RECOMMENDED ACTION(S):

Authorize the County Procurement Officer or Deputized designee to execute Amendment No. 5 to renew the Enterprise Agreement contract with Environmental Systems Research Institute, Inc. for Geographic Information Systems software licensing and support services, effective October 1, 2026, through September 30, 2029, in an amount not to exceed \$4,865,000, which includes annual Enterprise Agreement Fees and capacity for optional Professional Services, for a cumulative total amount not to exceed \$10,664,300.

SUMMARY:

Approval of Amendment No. 5 to renew the contract for Geographic Information Systems software licensing and support services will provide the licenses, maintenance and technical support necessary to perform geographic information systems analysis and production of accurate customized maps in support of programs and projects administered by the County of Orange.

BACKGROUND INFORMATION:

Geographic Information Systems (GIS) specialists within OC Public Works use ArcGIS, ArcInfo and ArcView software applications to support regulatory compliance, land use planning, zoning analyses,

technical research, geospatial data analyses, engineering and design and the production of custom maps. These services support a variety of programs, projects and applications across multiple County of Orange (County) departments and agencies. Custom mapping services are also available to the public for a fee based on production costs.

Environmental Systems Research Institute, Inc. (ESRI) is the industry leader in GIS software applications and has consistently provided reliable and technically robust support to the County since GIS technology was first implemented in the 1990s. The County's Enterprise Agreement (EA) provides enterprise-wide deployment rights, software maintenance and technical support while reducing administrative costs associated with purchasing and managing individual software licenses.

Prior Board of Supervisors (Board) and County Procurement Officer or Deputized designee (DPA) actions related to Contract MA-080-22010603 (Contract) with ESRI for GIS software licensing and support services (Services) are summarized in the table below.

Board Date	Action	Amount	Effective Dates
12/14/2021	Board approved Contract.	\$4.35 million	1/1/2022 – 9/30/2025
N/A	DPA executed Amendment No. 1 to revise EA Appendix A, Products and Deployment Schedule. This amendment incorrectly referenced \$3.95 million as the original award value.	No cost increase	4/28/2022 – 9/30/2025
5/21/2024	Board approved Amendment No. 2 to separate the organization account for OC Probation Department and add ESRI Advantage Program for OC Health Care Agency (HCA). This amendment incorrectly referenced \$3.95 million as the original award value.	\$148,600	5/21/2024 – 9/30/2025
N/A	DPA executed Amendment No. 3 to remove ESRI Advantage Program Year 2 (decreasing total amount not to exceed) and correct the reference to the original award value of \$4.35 million.	(\$74,300)	7/10/2025 – 9/30/2025
9/9/2025	Board approved Amendment No. 4 to renew contract for option year 5.	\$1,375,000 (\$5,799,300 cumulative)	10/1/2025 – 9/30/2026

The Orange County Preference Policy is not applicable to Sole Source contracts.

The proposed Contract renewal is a Sole Source procurement. ESRI is the sole developer and distributor of its proprietary GIS software, which is uniquely capable of meeting the County's diverse GIS needs. No comparable GIS software solutions are available from other vendors. ESRI's software covers cloud, desktop and server GIS applications across multiple disciplines and specialties. In addition to OC Public Works, other departments and agencies that rely on ESRI's proprietary technology include, but are not limited to, HCA for custom applications, such as Vaccination Coverage Dashboards, Drug and Alcohol Dashboard and mental health network adequacy analyses; OC Sheriff-Coroner for Emergency Operations Center

public information mapping; Social Services Agency for demographic research; Probation for resource planning; Assessor for parcel mapping; OC Community Resources/OC Parks for park mapping; OC Waste and Recycling for facility management; Registrar of Voters for election related dashboard and mapping management; and John Wayne Airport for airport facility mapping.

Effective Dates	Requested Amount	Usage as of July 2026	Notes
1/1/2022 – 9/30/2025	\$4,424,300	\$4,424,300	Initial term.
10/1/2025 – 9/30/2026	\$1,375,000	\$880,584	Current contract term.
10/1/2026 – 9/30/2029	\$4,865,000	N/A	Proposed extension. Full utilization is anticipated.

OC Public Works recommends Board approval of Amendment No. 5 to renew the Contract, effective October 1, 2026, through September 30, 2029, in an amount not to exceed \$4,865,000, including EA fees of \$1,365,000 for Year 1, \$1.6 million for Year 2, \$1.6 million for Year 3 and \$300,000 for optional Professional Services to provide implementation assistance, consulting, configuration, training and other specialized GIS support on an as-needed basis, for a revised cumulative total amount not to exceed \$10,664,300. The amendment also incorporates ESRI's updated Proposal Letter, replaces the EA product, deployment and pricing schedules and updates licensing, support and administrative provisions for the renewal term. The renewal of the existing contract does not expand the scope of services previously provided.

An analysis was completed to verify the contract provides the County with persons specifically trained, experienced, expert and competent to perform special services in accordance with the law.

ESRI's performance has been confirmed as satisfactory. OC Public Works has verified there are no concerns that must be addressed with respect to ESRI's ownership/name, litigation status or conflicts with County interests.

This Contract does not currently include subcontractors or pass through to other providers. See Attachment B for Contract Summary Form.

The Contract is being presented for Board approval less than 30 days before the effective date due to extended negotiations regarding the renewal terms and Contractor processing timelines.

Compliance with CEQA: This action is not a project within the meaning of CEQA Guidelines Section 15378 and is therefore not subject to CEQA since it does not have the potential for resulting in either a direct physical change in the environment, or a reasonably foreseeable indirect physical change in the environment. The approval of this agenda item does not commit the County to a definite course of action in regard to a project since it's an approval for an amendment to the Contract for GIS software licensing and support services. This proposed activity is therefore not subject to CEQA. Any further action connected to this approval that constitutes a project will be reviewed for compliance with CEQA.

FINANCIAL IMPACT:

Appropriations for the Contract are included in the FY 2026-27 Budget for the following Fund/Budget Control numbers and will be included in the budgeting process for future years.

Fund 100, Budget Control 080, OC Public Works (GF)	2.0%
Fund 115, OC Road	10.0%
Fund 400, OC Flood	10.0%
Fund 100, Budget Control 034, OC Watershed (GF)	6.5%
Fund 280, John Wayne Airport	4.9%
Budget Control 060, OC Sheriff-Coroner (GF)	24.3%
Budget Control 063, OC Social Services Agency (GF)	11%
Budget Control 042, OC Health Care Agency (GF)	5.7%
Budget Control 031, OC Registrar of Voters (GF)	5.5%
Fund 405, OC Community Resources/ OC Parks	12.4%
Budget Control 002, OC Assessor (GF)	0.7%
Fund 299, OC Waste and Recycling	5.6%
Budget Control 057, OC Probation (GF)	1.4%

Agency cost allocations are based on agency-provided usage reports that project each agency's anticipated usage over the three-year contract term. A reconciliation process will be initiated at the end of each contract year.

The proposed Contract renewal is contingent upon funding availability. In the event funding is reduced or terminated, the County may renegotiate the level of services or terminate the Contract without penalty.

STAFFING IMPACT:

N/A

REVIEWING AGENCIES/DEPARTMENTS:

Assessor
Health Care Agency
John Wayne Airport
OC Community Resources/OC Parks
Probation
Registrar of Voters
Sheriff-Coroner
Social Services Agency
OC Waste & Recycling

ATTACHMENTS:

Attachment A - Amendment 5 to Contract MA-080-22010603 with Environmental Research Institute, Inc.
Attachment B - Contract Summary Form