

**Contract MA-012026010103****Long-Term Planning Services for Orange County Sailing and Event Center**

RFP Result and Bid Criteria

03/04/2026

**Final Score Sheet Phases 1,2,3**

Vendor	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Evaluator 7	Cost**	Total	Ranking
JZMK	*	*	735	815	716	798	794	500.00	4,358.00	2
LPA Inc.	*	863	822	815	*	796	814	365.55	4,475.55	1
Perkins Eastman	*	780	*	750	783	780	778	326.95	4,197.95	3

\*Represents high or low scores eliminated from the final tabulation. If the highest score was the same for 2 or more panel members, only 1 was removed.

\*\*Cost points calculated as follows: Vendor offering lowest price received 500 points, others calculated using the Ratio Method; *Lowest Cost/Next Lowest Proposed X Maximum Points Available = Awarded Points.*

### Bid Criteria for Long-Term Planning Services for Orange County Sailing and Event Center

Evaluation Criteria for Scoring	Maximum Points per Evaluator	Maximum Aggregate Points
<b>Phase 1: Written Proposal</b>		
Qualifications and Related Experience / Technical Expertise	150	750
Proposed Staffing	100	500
Approach/Understanding of Project	150	750
Proposal Organization	75	375
Degree of Compliance with County Model Contract	25	125
<b>Phase 1 Subtotal</b>	<b>500</b>	<b>2,500</b>
<b>Phase 2: Interviews</b>		
Question 1	100	500
Question 2	100	500
Question 3	100	500
Question 4	100	500
<b>Phase 2 Subtotal</b>	<b>400</b>	<b>2,000</b>
<b>Phase 3: Cost</b>		
<b>Phase 3</b>		<b>500</b>
<b>GRAND TOTAL</b>		<b>5,000</b>