



AGENDA STAFF REPORT

Control: 26001826

MEETING DATE: 09/29/2026
LEGAL ENTITY TAKING ACTION: Board of Supervisors
BOARD OF SUPERVISORS DISTRICT(S): All Districts
SUBMITTING AGENCY/DEPARTMENT: Sheriff-Coroner
DEPARTMENT CONTACT PERSON(S): Charles Walters, 949-371-3386
Cory Martino, 714-647-1817

SUBJECT: Approve Rank List and Award of Contractor for Cyber Program Administrator

CEO CONCUR

Concur

COUNTY COUNSEL REVIEW

Approve agreement to form

CLERK OF THE BOARD

DISCUSSION

3 Votes Board Majority

Budgeted: N/A

Current Year Cost: \$225,205

Annual Cost: FY 2027-28
\$74,795

Staffing Impact: No

Current Fiscal Year

Revenue: N/A

Levine Act Review

Completed? Yes

Prior Board Action: N/A

Funding Source: FED (State Homeland
Security Grant) : 100%

Sole Source: No

**County Audit in Last 3
years:** No

RECOMMENDED ACTION(S):

1. Select and approve a Respondent and alternate respondent from the Solicitation Ranking Results list of respondents in Attachment B resulting from Request for Proposal 060-3015504-MA for Cyber Program Administrator.
2. Approve Model Contract for Cyber Program Administrator, and delegate authority to the County Procurement Officer, or their Deputized designee, to negotiate and execute, upon County Counsel approval as to form, the approved Contract(s) without substantive changes with the Respondent selected by the Board of Supervisors, in an amount not to exceed \$300,000, for a one-year term beginning effective upon execution of all parties signatures on contract(s) renewable for four additional one-year terms. Should negotiations with the selected Respondent fail, authorize the County Procurement Officer, or their Deputized designee, to terminate negotiations with the Selected Respondent and proceed to negotiate with the selected by the Board of Supervisors.

SUMMARY:

Approval of the Model Contract for Cyber Program Administrator services and authorization of the County Procurement Officer or their Deputized designee to negotiate and execute the Contract(s) with the Selected Respondent will allow the Sheriff-Coroner to contract for Cyber Program Administrator services.

BACKGROUND INFORMATION:

The Orange County Intelligence Assessment Center (OCIAC) was formed as a multi-agency information and intelligence sharing network to collect, analyze and disseminate information on threats to the safety of residents, visitors and the critical infrastructure of Orange County. The original participants in the OCIAC were the Sheriff-Coroner Department, the Health Care Agency, the Orange County Fire Authority, and the cities of Anaheim, Irvine, Huntington Beach and Santa Ana. The OCIAC is the primary Orange County conduit for intelligence that may be of value to the national security effort.

The OCIAC is a designated fusion center that provides an integrated, multi-disciplined, information and intelligence sharing network to collect, analyze, and disseminate information on all criminal risks and safety threats to law enforcement, fire, health, private sector and public sector stakeholders in a timely manner in order to protect the residents, visitors, and critical infrastructure while ensuring the civil rights and civil liberties of all persons are recognized. The fusion center works in collaboration with the California State Threat Assessment Center which encompass one state fusion center and five regional fusion centers. Due to the rise of Cyber Security Crimes, the need for a Cyber Program Administrator was identified.

On April 2, 2026, Sheriff issued a Request for Proposal (RFP) for Cyber Program Administrator services. On May 7, 2026, Sheriff received 3 responses. The respondents were Larson Corporation (Larson), West Advantage Technologies Inc., (WAT), and Sunshine Enterprise USA LLC (Sunshine). On June 9, 2026, the first Evaluation Panel (Panel) meeting was held to review rules and procedures. On July 2, 2026, the Panel met for Phase 1 Scoring. On August 6, 2026, the Panel met for Phase 2 Presentations/Demonstrations and final scoring. On August 13, 2026, a Notice of Intent to Award and Evaluation Tabulation was issued. See Attachment B. No timely protests were received.

Respondent	Total Score (Max Score 400)
Larson	382.1
WAT	326.1
Sunshine	273.2

Sheriff now requests Board of Supervisors (Board) select and approve a Selected Respondent from the Solicitation Ranking Results List in Attachment B, approve the Model Contract, and delegate authority to the County Procurement Officer, or their Deputized designee, to negotiate and execute the approved Model Contract with the Selected Respondent as referenced in the Recommended Actions above. This Model Contract does not currently include subcontractors or pass through to other providers. See Attachment C - Model Contract-060-TBD.

The appropriate due diligence has been conducted, and Sheriff has verified that there are no concerns that must be addressed with respect to contractor's ownership/name, litigation status or conflicts with County interests. An analysis was completed to verify the contract provides the County with persons specially

trained, experienced, expert and competent to perform the special services in accordance with the law. The Orange County Preference Policy is not applicable to this contract award.

Reference checks were satisfactory and completed with Definitive Cyber Solutions, Premier Group International, CTI Defense LLC, Maverick Labs, LLC, and Pherson Associates regarding similar projects.

FINANCIAL IMPACT:

Appropriations for this Contract are included in Budget Control 060, Sheriff-Coroner FY 2026-27 Budget and will be included in the budgeting process for future years. The proposed contract is contingent upon funding availability. In the event funding is reduced or terminated, the County may renegotiate the level of services and/or terminate the contract, as necessary.

STAFFING IMPACT:

N/A

REVIEWING AGENCIES/DEPARTMENTS:

N/A

ATTACHMENTS:

Attachment A - RFP NO. 060-3015504-MA

Attachment B - Evaluation Tabulation

Attachment C - Model Contract-060-TBD