



# SUPPLEMENTAL AGENDA ITEM AGENDA STAFF REPORT

Control: 26001273

**MEETING DATE:** 04/28/2026

**LEGAL ENTITY TAKING ACTION:** Board of Supervisors

**BOARD OF SUPERVISORS DISTRICT(S):** All Districts

**SUBMITTING AGENCY/DEPARTMENT:** County Executive Office

**DEPARTMENT CONTACT PERSON(S):** Jonathon Bertran-Harris, 714-834-6234  
Peter DeMarco, 714-834-5777

**REASON ITEM IS SUPPLEMENTAL:** Additional time was required to incorporate the approved changes to the contract; therefore, this Agenda Staff Report and its attachments were finalized after the filing deadline to the Clerk of the Board for the April 28, 2026, meeting.

**JUSTIFICATION:** The California Legislature has been holding informational budget committee hearings to discuss implementation and budget requirements for H.R. 1. The most significant changes to Medi-Cal and CalFresh eligibility rules took effect on April 1, 2026. The new rules include additional eligibility requirements, reduced benefits or potential ineligibility for certain populations. Both current recipients and future applicants will be impacted by these changes. This includes thousands of children, seniors, and low-income, working age disabled adults. Additional advocacy resources are urgently needed to secure state funding to mitigate the immediate and long-term impacts on our residents.

**SUBJECT:** Approve Amendment No. 1 to Contract for Sacramento Legislative Advocacy Services

<b>CEO CONCUR</b>	<b>COUNTY COUNSEL REVIEW</b>	<b>CLERK OF THE BOARD</b>
Concur	Approve agreement to form	DISCUSSION
		3 Votes Board Majority

<b>Budgeted:</b> Yes	<b>Current Year Cost:</b> \$50,000	<b>Annual Cost:</b> FY 2026-27 \$50,000
<b>Staffing Impact:</b> No		<b>Sole Source:</b> No
<b>Current Fiscal Year Revenue:</b> N/A	<b>Funding Source:</b> GF: 100%	<b>County Audit in Last 3 years:</b> No
<b>Levine Act Review Completed?</b> Yes		
<b>Prior Board Action:</b> 9/10/2024 #18, 6/4/2024 #38		

**RECOMMENDED ACTION(S):**  
Authorize County Procurement Officer or Deputized designee to execute Amendment No. 1 to the Contract with Precision Advocacy Group LLC for Sacramento Legislative Advocacy Services, to increase the Contract in an amount not to exceed \$100,000, effective May 1, 2026, through August 31, 2026, for a revised total contract amount not to exceed \$928,000.

**SUMMARY:**

Approval of Amendment No. 1 to the Contract with Precision Advocacy Group LLC for Sacramento Legislative Advocacy Services will allow the County to continue providing critical advocacy representation before the Legislature, the Office of the Governor and state regulatory agencies.

**BACKGROUND INFORMATION:**

On June 6, 2024, your Honorable Board of Supervisors (Board) authorized the County Procurement Officer or designee to conduct a Request for Proposals for Sacramento Legislative Advocacy Services.

On September 10, 2024, the Board approved the Contract with Precision Advocacy Group LLC in an amount not to exceed \$828,000, effective January 1, 2025, through December 31, 2027.

The Contractor’s performance has been confirmed as satisfactory. The County Procurement Office has verified there are no concerns that must be addressed with respect to Contractor’s ownership/name, litigation status or conflicts with County interests.

The Amendment proposes to increase Precision Advocacy’s contract in an amount not to exceed \$100,000 effective May 1, 2026, through August 31, 2026. If approved, Precision Advocacy will use 100 percent of the fund increase to subcontract with Anthony Williams with Ballard Associates for additional lobbying resources to the County’s state budget advocacy efforts for the next four months, beginning May 1, 2026, through the end of the Legislative Session on August 31, 2026. The monthly fee for Ballard Associates’ is \$25,000, which is in line with similar Sacramento contract lobbying services.

Based in Sacramento, Mr. Williams is a distinguished public policy and government affairs professional with thirty years’ experience and strong relationships with elected leaders across the political spectrum. He previously served as Legislative Affairs Secretary to Governor Newsom, and Policy Director to two Senate Presidents pro Tempore.

The appropriate due diligence has been conducted on both Precision Advocacy Group LLC and the proposed subcontractor, Ballard Partners Inc. See Attachment B for Contract Summary Form. The Orange County Preference Policy is not applicable to this Amendment.

The County Executive Office requests that the Board approve Amendment No. 1 to the Contract with Precision Advocacy Group LLC as referenced in the Recommended Action above.

**FINANCIAL IMPACT:**

Appropriations for this Contract are included in the County Executive Office (CEO) Budget Control 017 for FY 2025-26 Budget and will be included in the budgeting process for future years.

The Contract contains language allowing the CEO to terminate the Contract, reduce the level of services and/or renegotiate the levels of services to be provided in the event funding is reduced and/or not available to continue funding the Contract.

**STAFFING IMPACT:**

N/A

**REVIEWING AGENCIES/DEPARTMENTS:**

N/A

**ATTACHMENTS:**

Attachment A - Amendment No. 1 to Contract MA-017-25010091 for Sacramento Legislative Advocacy Services

Attachment B - Contract Summary Form

Attachment C – Bio of Anthony Williams