

County of Orange, Treasurer-Tax Collector  
Financial Statement Services, Inc.

Contract Number MA-074-15012094



**AMENDMENT NO. EIGHT  
TO  
CONTRACT MA-074-15012094  
WITH FINANCIAL STATEMENT SERVICES, INC.,  
FOR  
PRINTING AND MAILING SERVICES**

This Amendment Number Eight to Contract MA-074-15012094 is entered into by the County of Orange, a political subdivision of the State of California on behalf of Office of the Treasurer-Tax Collector, (hereinafter referred to as "County") and Financial Statement Services, Inc., (hereinafter referred to as "Contractor")", which are sometimes individually referred to as "Party", or collectively as "Parties".

**ATTACHMENTS**

This Amendment Number Eight is comprised of this document and the following attachments which is attached hereto and incorporated by this reference:

Attachment C – FSSI Contract Pricing Effective July 1, 2026

**RECITALS**

WHEREAS, County and Contractor entered into Contract MA-074-15012094, (hereinafter referred to as "Contract") effective July 1, 2015, through June 30, 2018, for an amount not to exceed \$1,920,000; and,

WHEREAS, Parties executed Amendment Number One to renew the Contract for one (1) additional year, effective July 1, 2018, through June 30, 2019, for an amount not to exceed \$1,815,000; and,

WHEREAS, Parties executed Amendment Number Two to renew the Contract for one (1) additional year, effective July 1, 2019, through June 30, 2020, for an amount not to exceed \$1,824,000; and,

WHEREAS, Parties executed Amendment Number Three to renew the Contract for one (1) additional year, effective July 1, 2020, through June 30, 2021, for an amount not to exceed \$1,180,000; and,

WHEREAS, Parties executed Amendment Number Four to renew the Contract for two (2) additional years, effective July 1, 2021, through June 30, 2023, for an amount not to exceed \$2,412,000 and update the Contract pricing; and,

WHEREAS, Parties executed Amendment Number Five to renew the Contract for one (1) additional year, effective July 1, 2023, through June 30, 2024, for an amount not to exceed \$1,327,425 and update the Contract pricing; and,

WHEREAS, Parties executed Amendment Number Six to renew the Contract for one (1) additional year, effective July 1, 2024, through June 30, 2025, for an amount not to exceed \$1,423,609 and update the Contract pricing; and,

WHEREAS, Parties executed Amendment Number Seven, Cost Reduction Program Participating Amendment, effective July 1, 2025, through June 30, 2026, with a 10% discount to extend the Contract for one (1) additional year for an amount of \$780,937; and,

WHEREAS, the Parties now desire to enter Amendment Number Eight to renew the Contract for one (1) additional year, effective July 1, 2026, through June 30, 2027, for an amount not to exceed \$900,860 and update the Contract pricing; and,

NOW THEREFORE, the Parties agree as follows:

**ARTICLES**

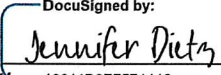
1. The Contract is renewed for an additional year, effective July 1, 2026, through June 30, 2027, for an amount not to exceed \$900,860.
2. Article 2, "**Term**", of the Contract shall be amended to read in its entirety as follows:  
  
"**Term of Contract:** Contract shall be effective through June 30, 2027, unless otherwise terminated as provided herein."
3. Attachment A, Scope of Work, shall be amended to include Paragraph 11. "**Envelopes**" as follows:  
  
The Contractor will provide Envelopes to mail to taxpayers and customers and return envelopes to receive payments from taxpayers and customers critical to the billing and collecting process if needed by the County, in addition to the secure postcard type envelopes already included in the contract scope.
4. Attachment A, Scope of Work, Paragraph 11. "**Reporting Requirements**" shall be renumbered to Paragraph 12.
5. Attachment A, Scope of Work, Paragraph 12. "**Miscellaneous Requirements**" shall be renumbered to Paragraph 13.
6. Attachment C, titled "FSSI Contract Pricing", is revised and replaced Effective July 1, 2026.
7. All other terms and conditions in this Contract shall remain unchanged and with full force and effect.

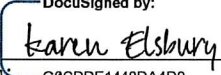
- SIGNATURE PAGE FOLLOWS -

**SIGNATURE PAGE**

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment on the date first above written.

**FINANCIAL STATEMENT SERVICES, INC.\*:**

_____	_____
Jennifer P.W. Dietz	Chairperson of the Board
Print Name	Title
<small>DocuSigned by:</small>	
	5/4/2026
Signature	Date

_____	_____
Karen Elsbury	Chief Financial Officer
Print Name	Title
<small>DocuSigned by:</small>	
	5/4/2026
Signature	Date

\*Pursuant to California Corporations Code Section 313, If the Contracting party is a corporation, **(2) two signatures are required:**

- 1) The document must be signed by two people. One of them must be the chairman of the board, the president, or any vice-president. The other must be the secretary, any assistant secretary, the chief financial officer, or any assistant treasurer.
- 2) One corporate officer may sign the document, providing that written evidence of the officer's authority to bind the corporation with only his or her signature must be provided. This evidence would ideally be a corporate resolution.
- 3) In the alternative, a single corporate signature is acceptable when accompanied by a corporate resolution demonstrating the legal authority of the signature to bind the company.

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**County of Orange, a political subdivision of the State of California  
Office of Treasurer-Tax Collector**

_____	_____
Print Name	Title
_____	_____
Signature	Date

**APPROVED AS TO FORM  
Office of the County Counsel  
Orange County, California**

<small>Signed by:</small>	
By: 	Date: 5/4/2026
Patrick Brusio, Deputy	

**Attachment C  
FSSI Contract Pricing  
Effective July 1, 2026**

**FSSI Total Estimated Cost Summary  
Total Annual Estimated Cost - Year 1, 2026-2027**

Description	Estimated Cost	Estimated Services Cost	Estimated Postage Cost Metered	Permit*
Treasurer-Tax Collector Expense:	\$456,951	\$336,111	\$120,840	\$0
OCCR - Animal Care Services Expense:	\$254,618	\$48,118	\$206,500	\$0
OC Public Works - Weights and Measures Expense:	\$7,917	\$2,017	\$5,900	\$0
City of Westminster Expense:	\$100,292	\$20,642	\$79,650	\$0
Envelope Stock Price	\$81,083	\$0	\$0	\$0
<b>Total:</b>	<b>\$900,860</b>	<b>\$406,887</b>	<b>\$412,890</b>	<b>\$0</b>

**FSSI Total Estimated Cost Summary  
Total Annual Estimated Cost - Year 1, 2025-2026**

Description	Estimated Cost	Estimated Services Cost	Estimated Postage Cost Metered	Permit*
Treasurer-Tax Collector Expense:	\$422,287	\$310,187	\$112,100	\$0
OCCR - Animal Care Services Expense:	\$251,889	\$45,389	\$206,500	\$0
OC Public Works - Weights and Measures Expense:	\$7,780	\$1,880	\$5,900	\$0
City of Westminster Expense:	\$98,981	\$19,331	\$79,650	\$0
<b>Total:</b>	<b>\$780,937</b>	<b>\$376,787</b>	<b>\$404,150</b>	<b>\$0</b>

**FSSI Total Estimated Cost Summary  
Total Annual Estimated Cost - Year 1, 2024-2025**

Description	Estimated Cost	Estimated Services Cost	Estimated Postage Cost Metered	Permit*
Treasurer-Tax Collector Expense:	\$1,080,933	\$372,773	\$103,360	\$604,800
OCCR - Animal Care Services Expense:	\$239,671	\$49,271	\$190,400	\$0
OC Public Works - Weights and Measures Expense:	\$8,283	\$2,843	\$5,440	\$0
City of Westminster Expense:	\$94,723	\$21,283	\$73,440	\$0
<b>Total:</b>	<b>\$1,423,609</b>	<b>\$446,169</b>	<b>\$372,640</b>	<b>\$604,800</b>

County of Orange, Treasurer-Tax Collector  
Financial Statement Services, Inc.

Contract Number MA-074-15012094

New Pricing effective July 1, 2026

FSSI Contract Pricing Treasurer-Tax Collector										
General Services	Unit	Estimated Volume	2024 Pricing	2024 \$ Cost	2025 Pricing	2025 \$ Cost	Proposed 2026 Pricing	Proposed 2026 \$ Cost	2024 vs 2026 \$ Change	% Change
<b>General Services</b>										
Data Processing	Per Thousand Images	1,200,000	\$ 10.50	\$ 12,600.00	\$ 8.40	\$ 10,080.00	\$ 8.40	\$ 10,080.00	\$ (2,520.00)	-20.00%
Automated Inserting (Fold, Insert, Seal & Meter) - #10 Envelopes	Per Thousand Pieces	1,200,000	\$ 25.50	\$ 30,600.00	\$ 20.40	\$ 24,480.00	\$ 25.50	\$ 30,600.00	\$ -	0.00%
Additional Inserts - Per Insert	Per Thousand Inserts	3,500,000	\$ 3.65	\$ 12,775.00	\$ 3.25	\$ 11,437.50	\$ 3.65	\$ 12,775.00	\$ -	0.00%
Zipsort: 1st Class	Per Thousand Pieces	1,200,000	\$ 10.00	\$ 12,000.00	\$ 10.00	\$ 12,000.00	\$ 10.00	\$ 12,000.00	\$ -	0.00%
PDF Conversion, Indexing & Online Presentation	Per Thousand Images	1,456,625	\$ 11.55	\$ 16,815.00	\$ 9.01	\$ 13,121.73	\$ 9.01	\$ 13,121.73	\$ (1,892.27)	-12.60%
Email eNotifications	Per Email	100,000	\$ 0.02	\$ -	\$ 0.02	\$ -	\$ 0.02	\$ 2,000.00	\$ 2,000.00	0.00%
<b>General Services Subtotal:</b>				\$ 82,990.00		\$ 69,769.20		\$ 80,577.73	\$ (2,412.27)	-2.91%
<b>Certified Mailing</b>										
Certified Mail (Includes processing and envelope, not print, paper or insert)	Per Piece	700	\$ 1.75	\$ 1,225.00	\$ 1.75	\$ 1,225.00	\$ 1.75	\$ 1,225.00	\$ -	0.00%
Inhouse Mailing Using Online RPM Software Includes Envelope	Per Piece	3,000	\$ 1.45	\$ 4,350.00	\$ 1.45	\$ 4,350.00	\$ 1.45	\$ 4,350.00	\$ -	0.00%
<b>Certified Mailing Subtotal</b>				\$ 5,575.00		\$ 5,575.00		\$ 5,575.00	\$ -	0.00%
<b>Tax Bill Online Presentation</b>										
Online Viewing and Archival (Assumes 24 months of Archival - redacted bills)	Per Month	12	\$ 1,000.00	\$ 12,000.00	\$ 1,000.00	\$ 12,000.00	\$ 750.00	\$ 9,000.00	\$ (3,000.00)	-25.00%
Online Viewing and Archival (Assumes 24 months of Archival - unredacted bills)	Per Month	-	\$ 1,000.00	\$ -	\$ 1,000.00	\$ -	\$ 750.00	\$ -	\$ -	0.00%
Monthly Enrollment and Authentication Management	Per Month	-	\$ 100.00	\$ -	\$ 100.00	\$ -	\$ 100.00	\$ -	\$ -	0.00%
CD/DVD - Original CD/DVDs	Per DVD	-	\$ 75.00	\$ -	\$ 75.00	\$ -	\$ 75.00	\$ -	\$ -	0.00%
<b>Tax Bill Online Presentation Subtotal</b>				\$ 12,000.00		\$ 12,000.00		\$ 9,000.00	\$ (3,000.00)	-25.00%
<b>LetterStreamOne</b>										
Library and Portal (11-49 templates)	Per Month	12	\$ 125.00	\$ 1,500.00	\$ 125.00	\$ 1,500.00	\$ 100.00	\$ 1,200.00	\$ (300.00)	-20.00%
LSO Processing, Printing and Inserting - Black Ink on 20# 8-1/2x11" stock, not including stock or envelope	Per Thousand Pieces	220,000	\$ 110.00	\$ 24,200.00	\$ 106.70	\$ 23,474.00	\$ 112.20	\$ 24,684.00	\$ 484.00	2.00%
Additional Printed Image on same sheet	Per Thousand Images	220,000	\$ 52.00	\$ 11,440.00	\$ 50.44	\$ 11,096.80	\$ 53.04	\$ 11,668.80	\$ 228.80	2.00%
Letter testing (10 per month)	No Charge	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
<b>LetterStreamOne Subtotal</b>				\$ 37,140.00		\$ 36,070.80		\$ 37,552.80	\$ 412.80	1.11%
<b>Minimum Run Pricing (Jobs under 1,000 pieces) Applies to LetterStreamOne Jobs</b>										
Minimum Setup Fee (Jobs under 1,000 Pieces)	Per Run plus production charges	11	\$ 50.00	\$ 550.00	\$ 50.00	\$ 550.00	\$ 50.00	\$ 550.00	\$ -	0.00%
<b>Printing Jobs</b>										
OCT001 - Regular and Corrected Supplemental - 24#, 8.5 x 14, 2 perfs	Per Thousand Sheets	100,000	\$ 56.39	\$ 5,639.20	\$ 54.70	\$ 5,470.02	\$ 57.52	\$ 5,751.98	\$ 117.78	2.00%
OCT002 - Delinquent Secured (1st Installment) - 24#, 8.5 x 14, 2 perfs	Per Thousand Sheets	25,000	\$ 56.39	\$ 1,409.80	\$ 54.70	\$ 1,367.51	\$ 57.52	\$ 1,438.00	\$ 28.20	2.00%
OCT003 - Delinquent Supplemental - 24#, 8.5 x 14, 2 perfs	Per Thousand Sheets	13,000	\$ 56.39	\$ 733.10	\$ 54.70	\$ 711.10	\$ 57.52	\$ 747.76	\$ 14.66	2.00%
OCT004 - Delinquent Supplemental - 24#, 8.5 x 14, 1 perf	Per Thousand Sheets	8,000	\$ 56.39	\$ 451.14	\$ 54.70	\$ 437.60	\$ 57.52	\$ 460.18	\$ 9.02	2.00%
OCT005 - Prior Year Notice - 24#, 8.5 x 14, 1 perf	Per Thousand Sheets	13,000	\$ 56.39	\$ 733.10	\$ 54.70	\$ 711.10	\$ 57.52	\$ 747.76	\$ 14.66	2.00%
OCT007 - Delinquent Mello Roos (1st Installment) - 24#, 8.5 x 14, 2 perfs	Per Thousand Sheets	5,000	\$ 56.39	\$ 281.96	\$ 54.70	\$ 273.50	\$ 57.52	\$ 287.60	\$ 5.64	2.00%
OCT008 - Regular Unsecured - Single - 24#, 8.5 x 14, 1 perf	Per Thousand Sheets	40,000	\$ 56.39	\$ 2,255.68	\$ 54.70	\$ 2,188.01	\$ 57.52	\$ 2,300.79	\$ 45.11	2.00%
OCT010 - Delinquent Secured (2nd Installment) - 24#, 8.5 x 14, 1 perf	Per Thousand Sheets	25,000	\$ 56.39	\$ 1,409.80	\$ 54.70	\$ 1,367.51	\$ 57.52	\$ 1,438.00	\$ 28.20	2.00%
OCT011 - Delinquent Mello Roos (2nd Installment) - 24#, 8.5 x 14, 1 perf	Per Thousand Sheets	5,000	\$ 56.39	\$ 281.96	\$ 54.70	\$ 273.50	\$ 57.52	\$ 287.60	\$ 5.64	2.00%
OCT013 - Secured - Regular - 24#, 8.5 x 14, 2 perfs	Per Thousand Sheets	600,000	\$ 56.39	\$ 33,835.20	\$ 54.70	\$ 32,820.14	\$ 57.52	\$ 34,511.90	\$ 676.70	2.00%
OCT014 - Secured - CORTAC - 24#, 8.5 x 14, 0 perf	Per Thousand Sheets	2,500	\$ 56.39	\$ 140.98	\$ 54.70	\$ 136.75	\$ 57.52	\$ 143.80	\$ 2.82	2.00%
OCT015 - Secured - Multi Mail - 24#, 8.5 x 14, 2 perfs	Per Thousand Sheets	25,000	\$ 56.39	\$ 1,409.80	\$ 54.70	\$ 1,367.51	\$ 57.52	\$ 1,438.00	\$ 28.20	2.00%
OCT016 - Regular Unsecured - Multiple - 24#, 8.5 x 14, 1 perf	Per Thousand Sheets	10,000	\$ 56.39	\$ 563.92	\$ 54.70	\$ 547.00	\$ 57.52	\$ 575.20	\$ 11.28	2.00%
OCT017 - Secured - Mobile Home - 24#, 8.5 x 14, 0 perf	Per Thousand Sheets	-	\$ 56.39	\$ -	\$ 56.39	\$ -	\$ 57.52	\$ -	\$ -	0.00%
OCT021 - Unsecured 10 Day Notice - 24#, 8.5 x 11, 1 perf	Per Thousand Sheets	20,000	\$ 45.79	\$ 915.84	\$ 44.42	\$ 888.36	\$ 46.71	\$ 934.16	\$ 18.32	2.00%
OCT026 - Corrected Secured - 24#, 8.5 x 14, 2 perfs	Per Thousand Sheets	35,000	\$ 56.39	\$ 1,973.72	\$ 54.70	\$ 1,914.51	\$ 57.52	\$ 2,013.20	\$ 39.48	2.00%
OCT029 - Corrected Unsecured - Single - 24#, 8.5 x 14, 1 perf	Per Thousand Sheets	1,000	\$ 56.39	\$ 56.39	\$ 54.70	\$ 54.70	\$ 57.52	\$ 57.52	\$ 1.13	2.00%
OCT030 - Corrected Unsecured - Multiple - 24#, 8.5 x 14, 1 perf	Per Thousand Sheets	5,000	\$ 56.39	\$ 281.96	\$ 54.70	\$ 273.50	\$ 57.52	\$ 287.60	\$ 5.64	2.00%
OCT033 - Unsecured 10 Day Notice - Supplemental - 24#, 8.5 x 11, 1 perf	Per Thousand Sheets	1,500	\$ 45.79	\$ 68.69	\$ 44.42	\$ 66.63	\$ 46.71	\$ 70.07	\$ 1.38	2.00%
Plain White Stock - 20# 11" Cut Sheet with Perf	Per Thousand Sheets	100,000	\$ 13.25	\$ 1,325.00	\$ 13.25	\$ 1,325.00	\$ 13.52	\$ 1,351.50	\$ 26.50	2.00%
Insert - Black Simplex - 20#, 8.5 x 11"	Per Thousand Sheets	1,800,000	\$ 25.76	\$ 46,364.40	\$ 25.76	\$ 46,364.40	\$ 26.27	\$ 47,291.69	\$ 927.29	2.00%
Insert - Black Simplex - 20#, 8.5 x 25"	Per Thousand Sheets	90,000	\$ 9.28	\$ 834.75	\$ 9.28	\$ 834.75	\$ 9.46	\$ 851.45	\$ 16.70	2.00%
Color Duplex Double Postcard Printing 4.25x6" (Includes inkjet color print on 7pt stock and fold, perf and glue - data processing and zipport not included)	Per Thousand Pieces	300,000	\$ 69.00	\$ 20,700.00	\$ 69.00	\$ 20,700.00	\$ 107.00	\$ 32,100.00	\$ 11,400.00	55.07%
Custom Inserting	Per Item	1,000	\$ 0.17	\$ 170.00	\$ 0.17	\$ 170.00	\$ 0.30	\$ 300.00	\$ 130.00	76.47%
Forms Management	Per Thousand Sheets/mo	3,000,000	\$ 0.35	\$ 1,050,000	\$ 0.35	\$ 1,050,000	\$ 0.15	\$ 450,000	\$ (600,000)	-57.14%
<b>Printing Subtotal:</b>				\$ 122,886.38		\$ 121,313.11		\$ 135,835.72	\$ 12,949.34	10.54%
<b>Total:</b>				\$ 261,141.38		\$ 245,278.11		\$ 269,091.25	\$ 7,949.87	3.04%
Estimated Programming/Development	Per Hour	50	\$ 145.00	\$ 7,250.00	\$ 145.00	\$ 7,250.00	\$ 130.50	\$ 6,525.00	\$ (725.00)	-10.00%
Taxes (9.25%)				\$ 24,826.20		\$ 23,358.85		\$ 25,494.50	\$ 668.30	2.69%
Metered or Permit Postage: * AADC Rate	Per Piece	190,000	\$ 0.590	\$ 112,100.00	\$ 0.636	\$ 120,840.00	\$ 0.636	\$ 120,840.00	\$ 8,740.00	7.80%
Contingency for increased volume/rounding				\$ 35,000.00		\$ 35,000.00		\$ 35,000.00	\$ -	0.00%
<b>Grand Total:</b>				\$ 440,317.58		\$ 431,726.96		\$ 456,950.75	\$ 16,633.17	3.78%

County of Orange, Treasurer-Tax Collector  
Financial Statement Services, Inc.

Contract Number MA-074-15012094

New Pricing effective July 1, 2026

FSSI Contract Pricing Animal Care Services										
General Services	Unit	Estimated Volume	2024 Pricing	2024 \$ Cost	2025 Pricing	2025 \$ Cost	2026 Proposed Pricing	2026 Proposed \$ Cost	2024 vs 2026 \$ Change	% Change
Data Processing/Composition	Per Thousand Images	350,000	\$ 10.50	\$ 3,675.00	\$ 8.40	\$ 2,940.00	\$ 8.40	\$ 2,940.00	\$ (735.00)	-20.00%
Fold, Insert, Seal & Meter (FISM)	Per Thousand Pieces	350,000	\$ 25.50	\$ 8,925.00	\$ 20.40	\$ 7,140.00	\$ 25.50	\$ 8,925.00	\$ -	0.00%
Additional Insert - Per Insert	Per Thousand Inserts	20,000	\$ 3.65	\$ 73.00	\$ 3.29	\$ 65.70	\$ 3.65	\$ 73.00	\$ -	0.00%
Zipsort: 1st Class	Per Thousand Pieces	180,000	\$ 10.00	\$ 1,800.00	\$ 10.00	\$ 1,800.00	\$ 10.00	\$ 1,800.00	\$ -	0.00%
PDF Conversion, Indexing & Online Presentment**	Per Thousand Images	-	\$ 11.55	\$ -	\$ 9.01	\$ -	\$ 9.01	\$ -	\$ -	0.00%
Unique Piece Tracking and Reporting**	Per Thousand Pieces	-	\$ 30.00	\$ -	\$ 24.00	\$ -	\$ 24.00	\$ -	\$ -	0.00%
Email eNotifications**	Per Email	-	\$ 0.04	\$ -	\$ 0.03	\$ -	\$ 0.03	\$ -	\$ -	0.00%
CD/DVD - Original CD/DVDs	Each Occurrence	20	\$ 75.00	\$ 1,500.00	\$ 75.00	\$ 1,500.00	\$ 75.00	\$ 1,500.00	\$ -	0.00%
<b>General Services Subtotal:</b>				<b>\$ 15,973.00</b>		<b>\$ 13,445.70</b>		<b>\$ 15,238.00</b>	<b>\$ (735.00)</b>	<b>-4.60%</b>
<b>Other Services</b>										
Off-line Folding Setup Fee	Per Run	-	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ -	0.00%
Off-line Folding	Per Thousand Sheets	-	\$ 5.50	\$ -	\$ 5.50	\$ -	\$ 5.50	\$ -	\$ -	0.00%
Single Tab Setup Fee	Per Run	-	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ -	0.00%
Single Tab	Per Thousand Pieces	-	\$ 14.00	\$ -	\$ 14.00	\$ -	\$ 14.00	\$ -	\$ -	0.00%
Inkjet Addressing (envelope) Setup Fee	Per Run	-	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ -	0.00%
Inkjet Addressing (envelope)	Per Thousand Pieces	-	\$ 18.00	\$ -	\$ 18.00	\$ -	\$ 18.00	\$ -	\$ -	0.00%
Minimum Setup Fee if job under 1,000 pieces	Per Run	-	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ -	0.00%
<b>NCOA Service</b>										
NCOA - Return File without Special Formatting	Per Thousand	-	\$ 5.00	\$ -	\$ 5.00	\$ -	\$ 5.00	\$ -	\$ -	0.00%
NCOA - Return File with Special Formatting	Per Thousand	-	\$ 7.00	\$ -	\$ 7.00	\$ -	\$ 7.00	\$ -	\$ -	0.00%
<b>Custom Animal Care License Tag Mailing Service</b>										
Off-line Cutting	Per Thousand Cuts	10,000	\$ 11.00	\$ 110.00	\$ 11.00	\$ 110.00	\$ 11.00	\$ 110.00	\$ -	0.00%
Off-Line Metering	Per Thousand Pieces	15,000	\$ 11.00	\$ 165.00	\$ 11.00	\$ 165.00	\$ 11.00	\$ 165.00	\$ -	0.00%
Minimum Setup Fee	Per Run	50	\$ 50.00	\$ 2,500.00	\$ 50.00	\$ 2,500.00	\$ 50.00	\$ 2,500.00	\$ -	0.00%
<b>Custom Animal Care License Tag Mailing Service Subtotal:</b>				<b>\$ 2,775.00</b>		<b>\$ 2,775.00</b>		<b>\$ 2,775.00</b>	<b>\$ -</b>	<b>0.00%</b>
<b>LetterStreamOne</b>										
Library and Portal (11-49 templates)	Per Month	12	\$ 125.00	\$ 1,500.00	\$ 125.00	\$ 1,500.00	\$ 125.00	\$ 1,500.00	\$ -	0.00%
ISO Processing, Printing and Inserting - Black Ink on 20# 8-1/2x11" stock, not including stock or envelope	Per Thousand Pieces	3,500	\$ 110.00	\$ 385.00	\$ 106.70	\$ 373.45	\$ 112.20	\$ 392.70	\$ 7.70	2.00%
Additional Printed Image on same sheet	Per Thousand Images	3,500	\$ 52.00	\$ 182.00	\$ 50.44	\$ 176.54	\$ 53.04	\$ 185.64	\$ 3.64	2.00%
Minimum Setup Fee if job under 1,000 pieces	Per Run plus production charges	-	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ -	0.00%
<b>LetterStreamOne Subtotal</b>				<b>\$ 2,067.00</b>		<b>\$ 2,049.99</b>		<b>\$ 2,078.34</b>	<b>\$ 11.34</b>	<b>0.55%</b>
<b>Printing Jobs</b>										
OCT022 - Animal Care Bills - Color - 24#, 8.5 x 11, 1 perf	Per Thousand Sheets	80,000	\$ 56.18	\$ 4,494.40	\$ 54.49	\$ 4,359.57	\$ 57.30	\$ 4,584.29	\$ 89.89	2.00%
OCT023 - Animal Care Bills - Color - 24#, 8.5 x 11, 1 perf	Per Thousand Sheets	165,000	\$ 56.18	\$ 9,269.70	\$ 54.49	\$ 8,991.61	\$ 57.30	\$ 9,455.09	\$ 185.39	2.00%
OCT024 - License Certificates - 24#, 8.5 x 11, 1 perf	Per Thousand Sheets	95,000	\$ 56.18	\$ 5,337.10	\$ 54.49	\$ 5,176.99	\$ 57.30	\$ 5,443.84	\$ 106.74	2.00%
Plain White Stock - 20# 11" Cut Sheet with Perf	Per Thousand Sheets	3,500	\$ 14.38	\$ 50.31	\$ 13.94	\$ 48.80	\$ 14.66	\$ 51.32	\$ 1.01	2.00%
24#, colored paper stock (either yellow, blue, orange or green) 8.5x3.67", black ink simplex	Per Thousand Inserts	-	\$ 33.22	\$ -	\$ 32.22	\$ -	\$ 33.88	\$ -	\$ -	0.00%
Custom Inserting	Per Item	150	\$ 0.17	\$ 25.50	\$ 0.17	\$ 25.50	\$ 0.30	\$ 45.00	\$ 19.50	76.47%
<b>Inkjet Printing Subtotal:</b>				<b>\$ 19,177.01</b>		<b>\$ 18,602.47</b>		<b>\$ 19,579.54</b>	<b>\$ 402.53</b>	<b>2.10%</b>
<b>Minimum Run Pricing (Jobs under 1,000 pieces) Applies to Printing Jobs</b>										
Jobs under 1,000 pieces	Plus above production charges	6	\$ 50.00	\$ 300.00	\$ 50.00	\$ 300.00	\$ 50.00	\$ 300.00		
<b>Total:</b>										
				<b>\$ 40,292.01</b>		<b>\$ 37,173.16</b>		<b>\$ 39,670.88</b>	<b>\$ (3,118.86)</b>	<b>-7.74%</b>
Estimated Programming/Development	Per Hour	30	\$ 145.00	\$ 4,350.00	\$ 130.50	\$ 3,915.00	\$ 130.50	\$ 3,915.00	\$ (435.00)	-10.00%
Taxes (9.25%)				\$ 4,129.39		\$ 3,800.65		\$ 4,031.69	\$ (328.73)	-7.96%
Metered Postage:* AADC Rate	Per Piece	350,000	\$ 0.590	\$ 206,500.00	\$ 0.590	\$ 206,500.00	\$ 0.590	\$ 206,500.00	\$ -	0.00%
Contingency for increased volume/rounding				\$ 500.00		\$ 500.00		\$ 500.00	\$ -	0.00%
<b>Grand Total:</b>				<b>\$ 255,771.40</b>		<b>\$ 251,888.81</b>		<b>\$ 254,617.58</b>	<b>\$ (3,882.59)</b>	<b>-1.52%</b>

New Pricing effective July 1, 2026

FSSI Contract Pricing Public Works Weights and Measures										
General Services	Unit	Estimated Volume	2024 Pricing	2024 \$ Cost	2025 Pricing	2025 \$ Cost	2026 Proposed	2026 Proposed \$	2024 vs 2026 \$	% Change
Data Processing/Composition	Per Thousand Images	10,000	\$ 10.50	\$ 105.00	\$ 8.40	\$ 84.00	\$ 8.40	\$ 84.00	\$ (21.00)	-20.00%
Fold, Insert, Seal & Meter (FISM)	Per Thousand Pieces	5,000	\$ 25.50	\$ 127.50	\$ 20.40	\$ 102.00	\$ 25.50	\$ 127.50	\$ -	0.00%
Additional Insert - Per Insert	Per Thousand Inserts	5,000	\$ 3.65	\$ 18.25	\$ 3.29	\$ 16.43	\$ 3.65	\$ 18.25	\$ -	0.00%
Zipsort: 1st Class	Per Thousand Pieces	5,000	\$ 10.00	\$ 50.00	\$ 10.00	\$ 50.00	\$ 10.00	\$ 50.00	\$ -	0.00%
CD/DVD - Original CD/DVDs	Per CD		\$ 75.00	\$ -	\$ 75.00	\$ -	\$ 75.00	\$ -	\$ -	0.00%
<b>General Services Subtotal:</b>				\$ 300.75		\$ 252.43		\$ 279.75	\$ (21.00)	-6.98%
<b>Stock</b>										
9x12" Envelopes	Per Piece	100	\$ 0.88	\$ 88.00	\$ 0.88	\$ 88.00	\$ 0.88	\$ 88.00	\$ -	0.00%
Custom Inserting	Per Piece	400	\$ 0.17	\$ 68.00	\$ 0.17	\$ 68.00	\$ 0.30	\$ 120.00	\$ 52.00	76.47%
Boxes	Per Piece	10	\$ 1.42	\$ 14.20	\$ 1.42	\$ 14.20	\$ 2.50	\$ 25.00	\$ 10.80	76.06%
<b>Stock Subtotal:</b>				\$ 170.20		\$ 170.20		\$ 233.00	\$ 62.80	36.90%
<b>LetterStreamOne</b>										
Library and Portal (11-49 templates)	Per Month		\$ 125.00	\$ -	\$ 125.00	\$ -	\$ 125.00	\$ -	\$ -	0.00%
LSO Processing, Printing and Inserting - Black Ink on 20# 8-1/2x11" stock, not including stock or envelope	Per Thousand Pieces		\$ 110.00	\$ -	\$ 110.00	\$ -	\$ 112.20	\$ -	\$ -	0.00%
Additional Printed Image on same sheet	Per Thousand Images		\$ 52.00	\$ -	\$ 52.00	\$ -	\$ 53.04	\$ -	\$ -	0.00%
Minimum Setup Fee if job under 1,000 pieces	Per Run plus production charges		\$ 50.00	\$ -	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ -	0.00%
<b>Printing Jobs</b>										
OWM001 - Weights and Measures Invoices - 24#, 8.5 x 11, 1 perf	Per Thousand Sheets	10,000	\$ 45.85	\$ 458.45	\$ 44.47	\$ 444.70	\$ 48.00	\$ 480.00	\$ 21.55	4.70%
Postcards - Full Color Print and Mail; 4.25x6" on 100# cover stock**	Per Thousand Pieces	-	\$ 93.28	\$ -	\$ 93.28	\$ -	\$ 93.28	\$ -	\$ -	0.00%
<b>Printing Jobs Subtotal:</b>				\$ 458.45		\$ 444.70		\$ 480.00	\$ 21.55	4.70%
<b>Total</b>										
				\$ 929.40		\$ 867.32		\$ 992.75	\$ 63.35	6.82%
Estimated Programming/Development	Per Hour	5	\$ 145.00	\$ 725.00	\$ 130.50	\$ 652.50	\$ 130.50	\$ 652.50	\$ (72.50)	-10.00%
Taxes (9.25%)				\$ 153.03		\$ 140.58		\$ 152.19	\$ (0.85)	-0.55%
Postage: * AADC Rate	Per Piece	10,000	\$ 0.590	\$ 5,900.00	\$ 0.590	\$ 5,900.00	\$ 0.590	\$ 5,900.00	\$ -	0.00%
Contingency for increased volume/rounding				\$ 220.00		\$ 220.00		\$ 220.00	\$ -	0.00%
<b>Grand Total:</b>				\$ 7,927.43		\$ 7,780.40		\$ 7,917.44	\$ (10.00)	-0.13%

County of Orange, Treasurer-Tax Collector  
Financial Statement Services, Inc.

Contract Number MA-074-15012094

New Pricing effective July 1, 2026

FSSI Contract Pricing City of Westminster										
		Estimated Volume	2024 Pricing	2024 \$ Cost	2025 Pricing	2025 \$ Cost	2026 Proposed Pricing	2026 Proposed \$ Cost	2024 vs 2026 \$ Change	% Change
<b>General Services</b>										
Data Processing/Composition	Per Thousand Images	135,000	\$ 10.50	\$ 1,417.50	\$ 8.40	\$ 1,134.00	\$ 8.40	\$ 1,134.00	\$ (283.50)	-20.00%
Fold, Insert, Seal & Meter (FISM)	Per Thousand Pieces	135,000	\$ 25.50	\$ 3,442.50	\$ 20.40	\$ 2,754.00	\$ 25.50	\$ 3,442.50	\$ -	0.00%
Additional Insert - Per Insert	Per Thousand Inserts	135,000	\$ 3.65	\$ 492.75	\$ 3.29	\$ 443.48	\$ 3.65	\$ 492.75	\$ -	0.00%
Zipsort: 1st Class	Per Thousand Pieces	150,000	\$ 10.00	\$ 1,500.00	\$ 10.00	\$ 1,500.00	\$ 10.00	\$ 1,500.00	\$ -	0.00%
PDF Conversion, Indexing & Online Presentment	Per Thousand Pieces	135,000	\$ 11.55	\$ 1,559.25	\$ 9.01	\$ 1,216.22	\$ 9.01	\$ 1,216.35	\$ (342.90)	-21.99%
<b>General Services Subtotal:</b>				\$ 8,412.00		\$ 7,047.69		\$ 7,785.60	\$ (626.40)	-7.45%
<b>Other Services</b>										
Off-line Folding Setup Fee	Per Run	2	\$ 25.00	\$ 50.00	\$ 25.00	\$ 50.00	\$ 25.00	\$ 50.00	\$ -	0.00%
Off-line Folding	Per Thousand Images	20,000	\$ 5.50	\$ 110.00	\$ 5.50	\$ 110.00	\$ 5.50	\$ 110.00	\$ -	0.00%
Single Tabbing Setup Fee	Per Run	0	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ -	0.00%
Single Tabbing	Per Thousand Images	0	\$ 14.00	\$ -	\$ 14.00	\$ -	\$ 14.00	\$ -	\$ -	0.00%
Inkjet Addressing (envelope) Setup Fee	Per Run	0	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ 25.00	\$ -	\$ -	0.00%
Inkjet Addressing (envelope)	Per Thousand Images	0	\$ 18.00	\$ -	\$ 18.00	\$ -	\$ 18.00	\$ -	\$ -	0.00%
Minimum Setup Fee if job under 1,000 pieces	Per Run	0	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ -	0.00%
<b>General Services Subtotal:</b>				\$ 160.00		\$ 160.00		\$ 160.00	\$ -	
<b>NCOA Service</b>										
Return File without Special Format	Per Thousand		\$ 5.00	\$ -	\$ 5.00	\$ -	\$ 5.00	\$ -	\$ -	0.00%
Return File with Special Format	Per Thousand		\$ 7.00	\$ -	\$ 7.00	\$ -	\$ 7.00	\$ -	\$ -	0.00%
<b>LetterStreamOne</b>										
Library and Portal (11-49 templates)	Per Month		\$ 125.00	\$ -	\$ 125.00	\$ -	\$ 125.00	\$ -	\$ -	0.00%
LSO Processing, Printing and Inserting - Black Ink on 20H 8-1/2x11" stock, not including stock or envelope	Per Thousand Pieces		\$ 110.00	\$ -	\$ 110.00	\$ -	\$ 112.20	\$ -	\$ -	0.00%
Additional Printed Image on same sheet	Per Thousand Images		\$ 52.00	\$ -	\$ 52.00	\$ -	\$ 53.04	\$ -	\$ -	0.00%
<b>Printing Jobs</b>										
Ink Jet Printing - Color Only - #24, 8.5 x 11, 1 perf	Per Thousand Sheets	135,000	\$ 68.37	\$ 9,229.95	\$ 66.32	\$ 8,953.05	\$ 69.74	\$ 9,414.55	\$ 184.60	2.00%
<b>Printing Jobs Subtotal:</b>				\$ 9,229.95		\$ 8,953.05		\$ 9,414.55	\$ 184.60	2.00%
<b>Minimum Run Pricing (Jobs under 1,000 pieces) Applies to LetterStreamOne &amp; Inkjet Jobs</b>										
Jobs under 1,000 pieces	Plus above production charges	-	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ -	0.00%
<b>Total</b>										
				\$ 17,801.95		\$ 16,160.74		\$ 17,360.15	\$ (441.80)	-2.48%
Estimated Programming/Development	Per Hour	10	\$ 145.00	\$ 1,450.00	\$ 130.50	\$ 1,305.00	\$ 130.50	\$ 1,305.00	\$ (145.00)	-10.00%
Taxes (9.25%):				\$ 1,780.81		\$ 1,615.58		\$ 1,726.53	\$ (54.28)	-3.05%
Postage:*	Per Piece	135,000	\$ 0.590	\$ 79,650.00	\$ 0.590	\$ 79,650.00	\$ 0.590	\$ 79,650.00	\$ -	0.00%
Contingency for increased volume/rounding				\$ 250.00		\$ 250.00		\$ 250.00	\$ -	0.00%
<b>Grand Total:</b>				\$100,932.76		\$ 98,981.32		\$100,291.68	\$ (641.08)	-0.64%

New Pricing effective July 1, 2026

FSSI Contract Pricing Miscellaneous Services							
Inserts*	Unit	Estimated Volume	2024 Cost	2025 Cost	2026 Cost	2024 vs 2026 Change	% Change
20#, 8.5x3.67", black simplex	Per Thousand	1,000	\$ 9.28	\$ 9.28	\$ 9.46	\$ 0.19	2.0%
20#, 8.5x3.67", black duplex	Per Thousand	1,000	\$ 14.84	\$ 14.84	\$ 15.14	\$ 0.30	2.0%
24#, 8.5x3.67", color simplex	Per Thousand	1,000	\$ 19.08	\$ 19.08	\$ 19.46	\$ 0.38	2.0%
24#, 8.5x3.67", color duplex	Per Thousand	1,000	\$ 23.59	\$ 23.59	\$ 24.06	\$ 0.47	2.0%
20#, 8.5x11", black simplex	Per Thousand	1,000	\$ 25.71	\$ 25.71	\$ 26.22	\$ 0.51	2.0%
20#, 8.5x14", black simplex	Per Thousand	1,000	\$ 30.74	\$ 30.74	\$ 31.35	\$ 0.61	2.0%
20#, 8.5x11", black duplex	Per Thousand	1,000	\$ 31.80	\$ 31.80	\$ 32.44	\$ 0.64	2.0%
20#, 8.5x14", black duplex	Per Thousand	1,000	\$ 39.22	\$ 39.22	\$ 40.00	\$ 0.78	2.0%
24#, 8.5x11", color simplex	Per Thousand	1,000	\$ 45.05	\$ 45.05	\$ 45.95	\$ 0.90	2.0%
24#, 8.5x14", color simplex	Per Thousand	1,000	\$ 45.85	\$ 45.85	\$ 46.76	\$ 0.92	2.0%
24#, 8.5x11", color duplex	Per Thousand	1,000	\$ 57.51	\$ 57.51	\$ 58.66	\$ 1.15	2.0%
24#, 8.5x14", color duplex	Per Thousand	1,000	\$ 58.30	\$ 58.30	\$ 59.47	\$ 1.17	2.0%
20#, 8.5x7.25", black duplex	Per Thousand	1,000	\$ 29.68	\$ 29.68	\$ 30.27	\$ 0.59	2.0%
20#, 8.5x7.25", black simplex	Per Thousand	1,000	\$ 22.90	\$ 22.90	\$ 23.35	\$ 0.46	2.0%
20#, 8.5x7.25", color duplex	Per Thousand	1,000	\$ 56.98	\$ 56.98	\$ 58.11	\$ 1.14	2.0%
20#, 8.5x7.25", color simplex	Per Thousand	1,000	\$ 44.52	\$ 44.52	\$ 45.41	\$ 0.89	2.0%
Inserts Subtotal:			\$ 555.02	\$ 555.02	\$ 566.12	\$ 11.10	2.0%
Stocks*	Unit	Estimated Volume	2024 Cost	2025 Cost	2026 Cost	2024 vs 2026 Change	% Change
LetterStreamOne Stock - 20#, 8.5 x 11, 0 perf, 0/0	Per Thousand	1,000	\$ 12.19	\$ 12.19	\$ 12.43	\$ 0.24	2.0%
24#, 8.5 x14, 0-2 perfs, Static color print on front and back. Blank shell	Per Thousand	1,000	\$ 53.00	\$ 53.00	\$ 54.06	\$ 1.06	2.0%
24#, 8.5x11, 0-1 perf, Static color print on front and back, Blank shell	Per Thousand	1,000	\$ 48.96	\$ 48.96	\$ 49.94	\$ 0.98	2.0%
Optional Services	Unit	Estimated Volume	2024 Cost	2025 Cost	2026 Cost	2024 vs 2026 Change	% Change
Manual Pulls	Per Item		\$ 2.00	\$ 2.00	\$ 2.00	\$ -	0.0%
Automated Inserting - 6x9-1/2" Envelopes	Per Thousand	1,000	\$ 35.00	\$ 35.00	\$ 35.00	\$ -	0.0%
Additional Perforations	Per Thousand	1,000	\$ 2.00	\$ 2.00	\$ 2.00	\$ -	0.0%
Pickups/Deliveries - Orange County	Per Run	1,000	\$ 70.00	\$ 70.00	\$ 70.00	\$ -	0.0%
Shipping	Per Item		As Quoted	As Quoted	As Quoted		
LetterStreamOne (OCT031/OCT040)			2024 Cost	2025 Cost	2026 Cost		
Library and Portal (50-100 templates)	Per Month		\$ 200.00	\$ 200.00	\$ 200.00		

\*includes fold or cut, assumes print is static (no variable data)

\*\*Assumes 10% color coverage per page for color print

New Pricing effective July 1, 2026

**FSSI CONTRACT ENVELOPE PRICING**

FSSI Stock Code	FSSI App Code	Product Description	Quantity	Price/M*	Total Price
OCTM0132	OCT031	#10 Double Window Envelope. 1st Window 1" x 3-3/4," 7/8" L and 2-5/8" B. 2nd Window 1-1/2" x 4-1/2," 7/8" L and 3/8" B.	70,000	\$44.51	\$3,115.70
OCTM0133	OCT024	#10 Standard Window Envelope. Window 1-1/8" x 4-1/2," 7/8" L and 1/2" B.	200,200	\$28.89	\$5,783.78
OCTM0134	OCT033	#10 Double Window Envelope with Indicia. 1st Window 1" x 3-3/4," 7/8" L and 2-5/8" B. 2nd Window 1-1/2" x 4-1/2," 7/8" L and 3/8" B.	80,000	\$44.51	\$3,560.80
OCTM0135	OCT013	#10 Standard Window Envelope with Indicia. Window 1-3/4" x 4-1/2," 7/8" L and 7/8" B.	501,600	\$28.89	\$14,491.22
OCTM0136	OCT008	#10 Standard Window Envelope with Indicia. Window 1-3/4" x 4-1/2," 7/8" L and 7/8" B.	77,000	\$28.89	\$2,224.53
OCTM0137	OCT013	#10 Standard Window Envelope. Window 1-3/4" x 4-1/2," 7/8" L and 7/8" B.	8,800	\$28.89	\$254.23
OCTM0138	OCT001	#10 Standard Window Envelope. Window 1-3/4" x 4-1/2," 7/8" L and 7/8" B.	22,000	\$28.89	\$635.58
OCTR0053	OCT024	#9 CRE Tax Envelope, Canary Wove. No Window.	175,000	\$38.03	\$6,655.25
OCTR0054	OCT031	#9 CRE Tax Envelope. Window: 1-1/8" x 4-1/4," 1/2" L, 3/4" B. BAR CODE REFLECTS CLIENT SUPPLIED FILE 4005.	70,400	\$25.08	\$1,765.63
OCTR0055	OCT008	#9 CRE Tax Envelopes. Window 1-1/8" x 4-1/4," 1/2" L and 3/4" B.	151,800	\$25.08	\$3,807.14
OCTR0056	OCT001	#9 CRE Tax Envelope. Window 1-1/8" x 4-1/4," 1/2" L and 3/4" B.	101,200	\$25.08	\$2,538.10
OCTR0057	OCT031	#9 CRE Tax Envelope. Window 1-1/8" x 4-1/4," 1/2" L and 3/4" B.	44,000	\$25.08	\$1,103.52
OCTR0058	OCT013	#9 CRE Tax Envelope. Window 1-1/8" x 4-1/4," 1/2" L and 3/4" B.	1,401,400	\$25.08	\$35,147.11
				<b>TOTAL</b>	<b>\$81,082.60</b>