



AGENDA STAFF REPORT

Control: 26001242

MEETING DATE: 05/19/2026

LEGAL ENTITY TAKING ACTION: Board of Supervisors

BOARD OF SUPERVISORS DISTRICT(S): All Districts

SUBMITTING AGENCY/DEPARTMENT: Sheriff-Coroner

DEPARTMENT CONTACT PERSON(S): Brian Wayt, 714-647-1803
David Fontneau, 714-704-7919

SUBJECT: Approve Rank List and Award of Contractor for Community and Traffic Cameras

CEO CONCUR	COUNTY COUNSEL REVIEW	CLERK OF THE BOARD
Concur	Approve agreement to form	DISCUSSION
		3 Votes Board Majority

Budgeted: N/A	Current Year Cost: \$953,536	Annual Cost: FY 2026-27 \$7,140,433
Staffing Impact: No	Funding Source: FED BSCC Organized	Sole Source: No
Current Fiscal Year Revenue: N/A	Retail Theft (ORT) Prevention: 100%	County Audit in Last 3 years: No

Levine Act Review Completed? Yes

Prior Board Action: 9/26/2023 #40

RECOMMENDED ACTION(S):

1. Select and approve a Respondent from the Solicitation Ranking Results list of respondents in Attachment B resulting from Invitation for Bid 060-2900402-OP-2 for Purchase and Installation of Community and Traffic Cameras.
2. Approve Model Contract for Purchase and Installation of Community and Traffic Cameras, and delegate authority to the County Procurement Officer, or their Deputized designee, to negotiate and execute the approved Contract(s) without substantive changes with the Respondent selected by the Board of Supervisors, in an amount not to exceed \$8,093,969, for a one-year term beginning effective upon Board of Supervisors approval. Should negotiations with the selected Respondent fail, authorize the County Procurement Officer, or their Deputized designee, to terminate negotiations with the Selected Respondent and proceed to negotiate with the selected by the Board of Supervisors.

SUMMARY:

Approval of the Model Contract for Purchase and Installation of Community and Traffic Cameras and authorization of the County Procurement Officer or their Deputized designee to negotiate and execute the Contract(s) with the Selected Respondent will allow the Sheriff-Coroner to purchase and install community and traffic cameras.

BACKGROUND INFORMATION:

On September 26, 2023, the County was awarded \$15,127,350 for FY 2023 Organized Retail Theft (ORT) Prevention Grant Program sponsored by the State of California Board of State and Community Corrections (BSCC). The State Budget Act of 2022 (Senate Bill 154) established the ORT Prevention Grant Program, administered by the BSCC. This grant program aims to support local law enforcement agencies, county sheriff's departments, and probation departments addressing ORT, motor vehicle or motor vehicle accessory theft, or cargo theft.

The Sheriff-Coroner Department (Sheriff) intended to use the grant funding to purchase Pan-Tilt-Zoom (PTZ) cameras, Close Circuit Television (CCTV) cameras, license plate recognition, drones, circuits for connectivity, licensing, hardware support, and multiple software solution platforms to integrate technology and information for a catalytic converter etching program, and community awareness campaign on any theft of a motor vehicle parts.

The Sheriff requires a camera licensing solution that includes a data-sharing component compatible with public safety and/or inter-agency collaboration. The managed solution needed is for services that include site and feasibility assessments, solution designs, installation kit fabrication, electrical services, installation services, ongoing maintenance services, warranty management, pole installation and/or retrofit solutions.

On February 11, 2026, Sheriff issued an Invitation for Bid Solicitation for the purchase and installation of community and traffic cameras. On March 4, 2026, Sheriff received 3 responses. The respondents were South Coast Lighting & Design, Inc. (South Coast), AJK Communications, and Bear Electrical Solutions, LLC. –A Notice of Intent to Award and Evaluation Tabulation was issued on March 19, 2026, see Attachment B.

Respondent	Ranking
South Coast Lighting & Design, Inc.	1st
AJK Communications	2nd
Bear Electrical Solutions, LLC	3rd

Sheriff now requests Board of Supervisors (Board) select and approve a Selected Respondent from the Solicitation Ranking Results List in Attachment B, approve the Model Contract, and delegate authority to the County Procurement Officer, or their Deputized designee, to negotiate and execute the approved Model

Contract with the Selected Respondent as referenced in the Recommended Actions above. Sheriff's allocated amount is budgeted and cannot be exceeded.

If Board selects and approves the proposed contract with the top-ranked respondent South Coast as Sheriff's staff recommendation for selection, the anticipated subcontractor(s) is California Street Lighting. See Attachment C - Model Contract MA-060-26011252.

The appropriate due diligence has been conducted, and Sheriff has verified there are no concerns that must be addressed with respect to Contractor's ownership/name, litigation status or conflicts with County interests. The Orange County Preference Policy is not applicable to this contract award.

Reference checks were satisfactory and completed with the City of Ontario, Los Angeles Department of Public Work Bureau, and the San Diego Police Department regarding similar projects. An analysis was completed to determine the contracts provide the County with persons specially trained, experienced, expert and competent to perform the special services in accordance with the law.

FINANCIAL IMPACT:

Appropriations for this contract will be absorbed in the Sheriff-Coroner's Budget for FY 2025-26 for Budget Control 060 offset with revenue from the State of California Board of State and Community Corrections (BSCC) FY 2023 Organized Retail Theft Prevention (ORT) Grant Program. Appropriations and revenue will be included in the FY 2026-27 budget and future years, as applicable. The contract is contingent upon funding availability. In the event funding is reduced or terminated, the County may renegotiate the level of services and/or terminate the contract, as necessary.

STAFFING IMPACT:

N/A

REVIEWING AGENCIES/DEPARTMENTS:

N/A

ATTACHMENTS:

Attachment A - IFB-060-2900402-OP2

Attachment B - Notice of Intent to Award and Evaluation Tabulation

Attachment C - Model Contract MA-060-26011252