AGENDA STAFF REPORT

Control: 26001338

MEETING DATE:	11/17/2026
LEGAL ENTITY TAKING ACTION:	Board of Supervisors
BOARD OF SUPERVISORS DISTRICT(S):	All Districts
SUBMITTING AGENCY/DEPARTMENT:	Health Care Agency
DEPARTMENT CONTACT PERSON(S):	Jennifer Sarin, 714-834-4099 Veronica Kelley, 714-834-7024

SUBJECT: Approve Contract for Reagent Test Kits, Equipment, and Maintenance

CEO CONCUR	**COUNTY COUNSEL REVIEW**	**CLERK OF THE BOARD**
Concur	Approve agreement to form	DISCUSSION 3 Votes Board Majority
Budgeted: Yes	**Current Year Cost:** $1,000,000	**Annual Cost:** FY 2027-28 $2,000,000 FY 2028-29 $2,000,000 FY 2029-30 $1,000,000
Staffing Impact: No **Current Fiscal Year Revenue:** N/A **Levine Act Review Completed?** Yes **Prior Board Action:** N/A	**Funding Source:** State: (Health Realignment):100%	**Sole Source:** Yes **County Audit in Last 3 years:** No

RECOMMENDED ACTION(S):

1. Approve Contract with Hologic Sales and Service, LLC for the provision of Reagent Test Kits, Equipment, and Maintenance for Detection of Infectious Agent, for the term of January 1, 2027, through December 31, 2029, in an amount not to exceed $6,000,000.

2. Authorize the County Procurement Officer or Deputized designee to execute Contract with Hologic Sales and Service, LLC, as referenced in the Recommended Action above.

SUMMARY:

Approval of the Contract with Hologic Sales and Service, LLC, for the provision of equipment maintenance, support, associated reagents, consumables, and diagnostic test kits will allow the Health Care Agency Public Health Laboratory to continue testing for detection of infectious agents for Orange County's public health and safety.

BACKGROUND INFORMATION:
The Health Care Agency (HCA) Public Health Laboratory (PHL) provides specialized laboratory testing for assessing, investigating, and analyzing infectious diseases of public health concerning Orange County. Since 2012, PHL has been using laboratory testing instruments, an automated diagnostic platform branded as Panther, for molecular identification of infectious disease organisms, including bacteria and viruses, from clinical samples. The equipment is used for testing, for example, human immunodeficiency virus (HIV), Influenza, Chlamydia, Gonorrhea, and Hepatitis C virus.

On December 7, 2021, the Honorable Board of Supervisors (Board) approved the sole source agreement with Gen-Probe Sales & Service, Inc. (Gen-Probe) for Reagent Test Kits, Equipment, and Maintenance for Detection of Infectious Agents for the term of January 1, 2022, through December 31, 2024, in an amount not to exceed $7,500,000.

On September 23, 2022, Gen-Probe, Hologic Inc.'s subsidiary, merged with and into Hologic Sales and Service, LLC.

On October 22, 2024, the Board approved Amendment No. 3 to renew the Contract for the final year with Hologic for the term of January 1, 2025, through December 31, 2026, with a not to exceed amount of $5,000,000, for a revised cumulative total of $12,500,000.

Scope of Services
The proposed Contract is a sole source contract for the maintenance, support, and associated supplies of two Panther testing instruments and two Panther Fusion modules. Hologic is the sole manufacturer and only authorized service provider for the Panther testing instruments and the Panther Fusion module and is the only authorized vendor that can perform maintenance and repairs to their proprietary instruments.

This contract will encompass all required preventive maintenance services, system repairs, replacement parts, and technical support necessary to ensure continuous and reliable instrument performance. In addition, the contract will include the procurement of proprietary reagents, consumables, and Food and Drug Administration (FDA) cleared or authorized assay test kits that are exclusively manufactured and supplied by Hologic and are required for the routine operation and validated performance of the Panther and Panther Fusion platforms. As a result, these materials and services are unique to Hologic and integral to maintaining system functionality and compliance with testing standards, a sole source agreement is essential to support uninterrupted laboratory operations.

Performance Outcomes
The Panther instruments provide high-volume, rapid testing for a variety of pathogens of public health concerns. PHL processes 27,100 specimens, generating approximately 57,400 reportable analyte results annually on the Panther instruments. The Panther's robust interface with PHL's laboratory information system also results in decreased turnaround times, improved data collection, and increased staff capacity.

HCA has verified there are no concerns that must be addressed with respect to Contractor's ownership/name, litigation status or conflicts with County interests.

This contract does not currently include subcontractors or pass through to other providers. See Attachment B for Contract Summary Form

The Orange County Preference Policy is not applicable to this contract award.

HCA requests that the Board authorize the County Procurement Officer or Deputized designee to execute Contract with Hologic Sales and Service, LLC as referenced in the Recommended Actions.

FINANCIAL IMPACT:
Appropriations for this Contract are included in the Budget Control 042 FY 2026-27 Budget and will be included in the budgeting process for future years.

The Contract includes provisions allowing HCA to terminate the Contract, reduce the level of services, and/or renegotiate the levels of services provided, as necessary.

STAFFING IMPACT:
N/A

REVIEWING AGENCIES/DEPARTMENTS:
N/A

ATTACHMENTS:
Attachment A – Contract MA-042-27010164 for Reagent Test Kits, Equipment, & Maintenance
Attachment B – Contract Summary Form